

Travelog Pty Ltd

Travel Services Manual

Version: 1.14

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Getting Started With Travelog

USING THIS MANUAL

During Training

This manual can be used during training as an aid to learning. Trainees should highlight important points and make extra notes as required. Training will focus around a series of 'Typical Procedures'. These 'Typical Procedures are displayed in the manual is the same order in which they will be covered in training.

The trainee is encouraged to watch for words in CAPITALS that correspond to activities, buttons, actions or names on screen. The trainee will notice arrows often linking the words in CAPITALS and the matching button, activity, etc on the screenshot.

After Training

This manual should also be used as a resource once training has been completed. Trainees are encouraged to revise activities covered during training and to use this manual as a reference.

USING TRAVELOG

Double-click the TRAVELOG WORLD FOR WINDOWS icon on the Desktop. The TRAVELOG WORLD LOGON screen will then appear. Check the correct COMPANY is displayed in the dropdown box. Fill in correct USERNAME and PASSWORD.

• Click OK. The TRAVELOG MAIN MENU will appear. Click TRAVEL SERVICES.

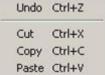


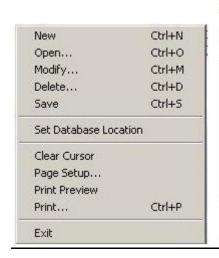
Minimise these screens to return to your own 'Desktop'

TRAVEL SERVICES – TOP MENU BAR

The below images will give you an idea of the additional areas available from the top of the Travel Services window. Please note that some areas are under development. Travelog v1.12 now also assists consultants by showing keyboard 'shortcuts' by noting CTRL + the associated letter on your Keyboard for the shortcut.









GLOSSARY OF TERMS

Batch Entry/Data Entry

Tickets, receipts, cheques and all other data entry is entered into a holding file and - at the discretion of the administrator is updated throughout the system, normally

daily.

BSP – Bank Settlement Plan The automatic deduction of funds

from your bank account by IATA (BSP) of the Airline Automated Tickets printed within your office.

Credit Card (CCCF) Payment This can be handled in one of two ways; 1).

The Travel Agent accepts the card and processes it into their own Bank account as a Form of payment – (see Receipt Entry). or 2). Agent passes the Credit card number

to a Creditor

to process - (Non-BSP Entry) . This will track payment &

commission payment

due back to Agency – (Receipt Entry using Supplier Receipt

once commission

paid).

Credit Entry Accounting term related to posting of

receipts & invoices when it is used in

relation to the client file.

Client Trip File Documents, tickets, receipts,

Documents, tickets, receipts, cheques and other Debit/credit entries are processed to a client trip file for the Traveller. These entries

only pertain

to one particular trip. If the client travels again, another Client Trip file

should normally be created.

Commission Monies earned from the sale of Tickets or

Travel and the difference between the gross

amount charged and nett paid

Debit Entry Accounting term related to posting,

tickets & cheques when it is used in

relation to a client file.

Debtors Ledger/Corporate A Commercial Company who

buys its travel through your agency and pays by Invoice or Weekly/Fortnightly/Monthly Statements or Credit Card.

Due Due button – Client Trip Info, shows the outstanding balance

Net Due A ticket is sold to a client,

commission is deducted and the NET DUE the Creditor is held in a General Ledger Holding file until a Cheque is posted to clear the

file.

NON-BSP or referred to Suppliers or Principal Tickets / products sold to clients whom you the agent purchase from consolidators, Insurance Companies, Coach companies, etc where they pay the nett to the above either weekly, fortnightly or monthly by return.

Principal The real owner of the Travel

Tickets or documents you have purchased from the Creditor. The Principal will provide the service. (A creditor and principal can be one and the same, for example – Creditor – Toursafe Insurance

provides insurance for the Principal –

Toursafe.) Import/Export from CRS Download/Upload of details from / to

eservations Systems **Net Remit** Special negotiated rates for Airline Tickets

(BSP Ticketing)

COMPUTER TERMINOLOGY:

DESKTOP

A name given by Microsoft to the Opening Screen on your computer where programs are displayed

DOS

DOS is an old operating character-based system

EXCEL

A program for Spreadsheets and Accounting use

<u>FONTS</u>

- A font is a collection of letters, numbers, symbols that have a particular design
- The font and sizes that you use depend on the fonts available in your computer programs
- Font type: Select by clicking the drop down button to select your type face
- Pont size: Select by clicking the drop down button to select your font size

AMADEUS, SABRE, GALILEO, ABACUS

Your Reservation system (CRS) providers used to book Air, Hotel & Car sectors

HARDWARE

A name given to computing equipment such as computers, printers, CD Burners etc

INTERNET

Is operated by an ISP (Internet Service Provider). This could be Telstra, Optus, AOL, TPG, One-Stream etc

MOUSE

- A hand device that moves an on-screen pointer or insertion point and re-positions the cursor. This may be used for clicking on-screen buttons, icons and menus
- The left click is the main operating switch
- The right click may list alternative courses of action
- A double click (two quick consecutive clicks) may be used to open a selected program

MS OFFICE

This is a Microsoft Suite of Software that comes in various packages. The latest version is 'MS Office 2010'

MS WORD

The Microsoft Word Processing package that normally comes with your Computer

PRINT PREVIEW

Allows you to see your selected document on-screen prior to printing a hard copy

PRINT

This function allows you to turn your document into a hard copy on your selected printer

MS PUBLISHER

A Microsoft programme for preparing flyers, brochures, posters etc

SAVE

Stores on-screen information in the computer. Your first save requires you to name the document and maybe the folder or directory in which it is to be stored

KEYBOARD SHORTCUTS

Most Windows based programs allow users to use shortcuts for common functions by holding the Ctrl Key on your keyboard in combination with a letter – Travelog Quick Keys are as follows:

> Ctrl + S = Save File Ctrl + M = Modify Ctrl + P = Print Ctrl + V =

SCREEN ICONS & SYMBOLS

- New button (page) will create a new document
- Open (folder) opens an existing document
- Save (disk) you can save the active document you are working on whether it is new or existing
- Close (file menu or X on top right) will close the current document and save the changes made
- Cut (scissors or ctrl X) removes the highlighted text and place it in memory
- Copy (2 pages or ctrl C) copies the highlighted text and places it in memory
- Paste (clipboard or ctrl V) pastes what is in memory to a new location
- **Bold** (B button or ctrl B) to add or remove bold highlight text and click the bold (B) button
- Italics (/ button or ctrl I) to add or remove italics highlight text and click the italics (/) button
- Underline (U button) to add or remove underline highlight text and click the underline (U) button

The symbols on the top right of your screen are:

- 2 X denotes close of the screen or file
- Box or two boxes alters the size of your display screen
- minimises the screen to the bottom tool bar

WINDOWS

2 Windows is an operating system developed by Microsoft, which allows multi access to several files at once with the ability to work between each file.

THE MAIN TRAVEL SERVICES SCREENS

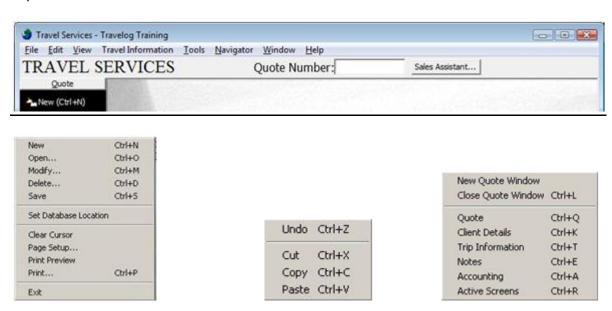
OTHER KEYBOARD SHORT CUTS...

In most screens, any button that has an underlined letter can be activated by: Pressing **Alt** and the underlined letter, for example:

Close - Press **Alt L** instead of clicking on this box.

<u>Save</u> - Press **Alt S** or **Tab** through to the **SAVE** box and when a grey shadow appears, press **Enter** and this will save the entry.

A list of standard keyboard shortcuts can be found under the **FILE, EDIT & WINDOW** buttons at the top of your screen:





LIST BARS AND ICONS:

The list bars reside down the left-hand side of the Travel Services windows and each consists of a heading with the various icons below. To access the functions relating to each of icons, it is necessary to press the respective heading, which then allows the icons underneath to be revealed and selected by the user.

NOTE: Keyboard Shortcuts to various areas are also listed and indicated in brackets with Ctrl + the letter used













SECTION 1 - NEW & EXISTING BOOKINGS

CREATING NEW QUOTES / BOOKINGS (CNTRL+N)

THE SIX LIST BARS AND THEIR RELATED SCREENS:

QUOTE



• NEW QUOTE (CTRL+N) – Used to create a new Quote or Booking - This will give consultant access to the CLIENT DETAILS screen (See 2. Client Details).

MODIFYING AN EXISTING QUOTE/BOOKING (CNTRL+M)



• MODIFY (CTRL+M) —This function can be used to add or remove a trip line from an existing QUOTE or BOOKING. It can also be used to make accounting entries in an existing booking (eg: Receipt Money, Pay Supplier, enter Charges & Credits) When the QUOTE is retrieved as outlined in the following steps, the Client/Trip file, and associated records in Travel

Services are available

• Click on MODIFY. The SELECT TRIP FILE TO MODIFY... screen is activated, where all Quotes and Bookings are displayed. The search can be Consultant related or sorted by multiple parameters. Default search settings can be changed on individual workstations and are normally defaulted during installation – See the 'INI File Setup' document found in the Manual Folder of your office J: Drive for further information



COPYING OR DELETING QUOTES/BOOKINGS



• DELETE – To delete a Travel Services Quote. – Note you cannot delete files that contain Accounting Records. This will activate a modified SELECT TRIP FILE TO MODIFY... screen where only Quotes and Cancellations are displayed. Highlight the required QUOTE and press SELECT.



• COPY – This button activates the SELECT TRIP FILE TO MODIFY... screen. Use of this function allows the Consultant to copy Client Details, Passenger Details and/or Trip Information Details into a new booking number.

The COPY function is particularly useful to an agency that sells packages or tours. A 'Template' booking file can be created and copied each time the particular tour or package is being sold to a new client. Highlight the required QUOTE number, Press SELECT and answer YES or NO carefully to the questions that follow...

SAVING YOUR TRAVEL SERVICES BOOKING (CNTRL+S)



• SAVE (CTRL+S) – This will saves the details entered against an existing Quote or Booking in Travel Services and closes the particular Quote or Booking. Please try to ensure you always SAVE a file once you have finished working with it.



• CANCEL (CTRL+L) – Cancels any changes to the Quote or Booking currently displayed. This function should be used to discard a partly completed Client Details screen if you no longer wish to create a new file.



• CLOSE – This will close Travel services and any currently open or displayed Booking Files. PLEASE NOTE: Using this button without first saving an open Booking file will cause any unsaved data from the file to be lost.

SECTION 2 - CLIENT DETAILS: (CNTRL+K)

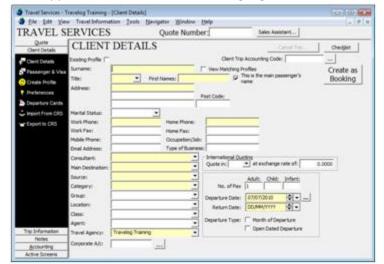
ENTERING NEW CLIENT DETAILS



• From the first (default) Travel Services Screen, Select the NEW QUOTE option. This will open the below CLIENT DETAILS screen for you.

Fill in all CLIENT DETAILS: Yellow fields are compulsory, white optional. Selections in fields with drop down arrows can be activated by using ② & ② on keyboard, and using the ENTER key to select and move to next the field.

If first letter of the entry description is known, it is possible to access the list of items within this field quickly. For example: Destination – New South Wales – if 'N' is entered (typed), the list will appear with New South Wales highlighted because it is the FIRST item in the table beginning



with 'N' – Press 'Enter' and this Selection will be used. Use the up and down arrows on your keyboard to move through additional code listings.

NOTE: By loading detailed information about clients and their contact details, this information will become beneficial to an agency when looking to use their client database in the future for marketing and reporting...

• SURNAME – Enter Client's Surname as you intend it to appear on any printed documentation for your

Clients – NOTE: Travelog will automatically make the first letter a CAPITAL letter

- TITLE Select the passenger's title from drop down selection area.
- FIRST NAME Enter client's full First Name
- ADDRESS Enter Client's Address Details noting Yellow Fields are mandatory
- POST CODE Enter relevant Post Code Details
- WORK PHONE Enter Work Telephone Number including city code eg. 02 9211 7555
- HOME PHONE Enter Home Telephone Number including city code eg. 02 9211 6166
- WORK FAX Enter Work Fax Number including city code eg. 02 9211 6166
- HOME FAX Enter Home Fax Number including city code eg. 02 9211 6166
- MOBILE PHONE Enter Mobile Telephone Number
- E-MAIL ADDRESS Enter Client's E-mail Address
- CONSULTANT Drop Down Button Select Consultant's Name.
- DESTINATION Drop Down Button and select destination eg. Asia Hong Kong / Japan OR the most distant Travel point eg. Between Sydney + Melbourne select VICTORIA.
- SOURCE Drop Down Button and select source description eg. Repeat, Corporate etc.
- CATEGORY Drop down button Select reason for travel eg. Business, Holiday etc.

The 4 compulsory Client Details fields: CONSULTANT-DESTINATION-SOURCE-CATEGORY:

- GROUP Used to link individual client's booking together when they are travelling for a common reason eg. Olympics or Garden Special Interest Group. Codes are created by administrators
- LOCATION Used for marketing purposes to capture what area clients live in.
- CLASS Debtor Class 1 / 2 or 3 Mainly for use by a Corporate Agency only to specify their Top 10 / Top 20 & Top 30 Accounts.

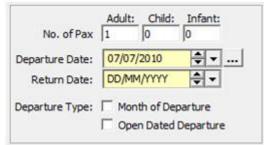
- AGENT Outside Agency's Travel Brokers
- TRAVEL AGENCY Agency Name will default and this is setup during installation If running a multi branch agency, you will need to select the correct agency and in some cases you may be forced to select the agency branch manually to ensure correct reporting on agency sales
- CORPORATE A/C Adds a link to a Debtor's Corporate Account for Invoicing and Reporting purposes at a later date. These tasks are normally handled by Administrators in the 'Back Office'
- CLIENT TRIP ACCOUNTING CODE Same number as CURRENT QUOTE NUMBER (Found at top right- hand side of screen) If these numbers differ it indicates a corruption in your database and a Database Repair will normally resolve this problem (see Database Repair documentation)
- VIEW MATCHING PROFILE Will show matching Profile Codes based on Surname

ADDITIONAL BOOKING DETAILS WITHIN THE CLIENT DETAILS SCREEN:

This information is populated automatically if you have imported a booking from your reservation system. This area is completed manually for land-only bookings created outside of your CRS booking system(s).

NO. OF PAX ADULT – Enter the total number of adults travelling –

Alternatively this information will be automatically completed when a PNR imported from Reservation System.



- NO OF PAX CHILDREN Enter number of children travelling. This information will also be completed automatically when a PNR has been imported from the Reservation System
- NO OF PAX INFANT Enter the number of infants travelling. This information will also be completed automatically when a PNR has been imported from the Reservation System
- DEPARTURE DATE Enter departure date or Click Calendar and select date. This information
 will also be completed automatically when a PNR has been imported from the Reservation
 System
- RETURN DATE Return Date is calculated automatically by the system however the information is only populated after adding all booking information to your file and saving the file.
- MONTH OF DEPARTURE Month of departure eg. Nov
- OPEN DATED DEPARTURE Please select this option for files with Open-Dated departures or for files that may have credits on file that you will be holding for clients such as a Bridal Registry

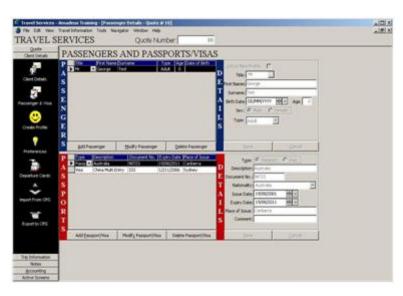
ADDING CLIENT PASSPORT / VISA DETAILS



PASSENGER & PASSPORT/VISA DETAILS:

This area will allow you to add additional passenger to your file. Returning to the CLIENT DETAILS screen, click the PASSENGER & VISA icon to gain access to the PASSENGER AND PASSPORT/VISA DETAILS screen

NOTE: IF YOU CREATE BOOKINGS WITH MULTIPLE PASSENGERS, PLEASE ENSURE THAT ALL ADDITIONAL PAX NAMES ARE ADDED TO THE BOOKING BFORE YOU 'CREATE AS A BOOKING'. THIS IS DONE BY CLICKING ON THE 'ADD PASSENGER' BUTTON



- ADD PASSENGER Will add additional passengers
- MODIFY PASSENGER Will modify passenger that is highlighted
- DELETE PASSENGER Will delete passenger that is highlighted
- TITLE Click drop down button and select title
- FIRST NAME Enter client's full first name This is for later printing onto Departure Cards
- SURNAME Enter client's surname
- (In Upper & Lower Case Only)
- AGE- The correct age will default once the date of birth has

been entered

- DATE BIRTH Enter client's birth date or click calendar and select
- SEX The correct sex will default from the title chosen
- TYPE The correct type will default from age and birthday (Except for Student and Youth)

AFTER ADDING PASSENGERS YOU CAN ALSO ADD RELEVANT PASSPORT/VISA INFORMATION FOR EACH CLIENT. THIS IS NORMALLY ONLY COMLETED FOR REGULAR TRAVELLERS SO WE SUGGEST ALSO CREATING CLIENT PROFILES IF YOU INTEND ADDING PASSPORT INFORMATION

NOTE - When completing the Passport/Visa details in DESCRIPTION and NATIONALITY entries: type: AU = Australia / UK = British / NZ = New Zealand and these will download in full. You can switch between entering of either Passports or Visa information by selecting relevant type.

- PLACE OF ISSUE: use the city three letter code, for example: CBR = Canberra.
- ADD PASSPORT/VISA Will add passport / visa details for passenger that is highlighted
- MODIFY PASSPORT VISA Will modify passport / visa details for passenger that is highlighted

- DELETE PASSPORT/VISA Highlight and delete passport / visa details
- TYPE Click correct area either PASSPORT or VISA
- DESCRIPTION Enter Passport or Visa type
- DOCUMENT NO. Enter Passport or Visa number
- NATIONALITY Enter nationality NOTE: Shortcuts AU=Australia NZ=New Zealand UK=British
- ISSUE DATE Enter date of issue or click calendar and select
- EXPIRY DATE Enter date of expiry or click calendar and select
- PLACE OF ISSUE Enter any IATA 3-Letter city code and the city description will default
- COMMENT Mainly applicable to visa entries eg. Business or Tourist

CLIENT PROFILES FOR FREQUENT TRAVELLERS



CREATE PROFILE:

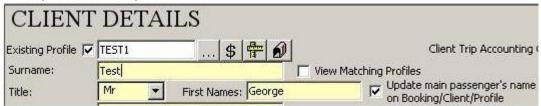
A profile is a set of data relating to a client. Profiles are generally created when a client first books with the agency or can be merged from other data base sources via the helpdesk.

A Client Profile contains details of name, address, preferences, corporate link, rules, Passport/Visa and payment details for an individual client who would be set up as a repeat traveller of the agency. The details can also be entered prior to booking if the client is a Corporate Traveler. This facility enables the agency to hold on file complete details for any regular traveller of the agency. It is also used for marketing / sales analysis.

NOTE: An agency needs to establish guidelines to assist the consultants in determining when a Client Profile should to be created. A profile can be linked to existing trip information and relevant accounting information and can then be used in the Sales & Corporate Reporting areas to find this information later.

TO CREATE A NEW PROFILE:

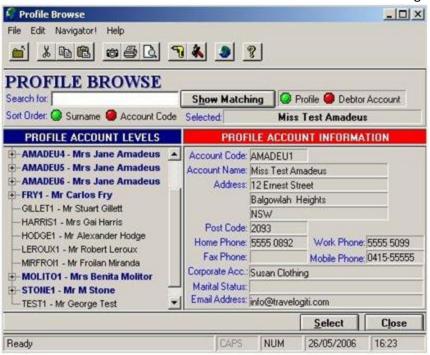
- Complete CLIENT DETAILS screen (NOTE: Yellow areas MUST be filled in to continue)
- Click CREATE PROFILE on left list bar. (NOTE that a tick appears next to EXISTING PROFILE, the
 profile code, which has been created, fills in, as well as three icons (Payment details, address
 details and comments) which appear above the surname field. Clicking on these icons may enter
 these. (Detailed below)



- Answer OK to the statement, which appears.
- All of these details will appear when the profile is used to create a new booking and can be modified by over typing the details

- The first button next to the profile code is a BROWSE BUTTON, which can be used to access the PROFILE BROWSE
- where an existing profile can be viewed, selected and used in a booking.

The PROFILE BROWSE Screen contains or allows access to the following information:

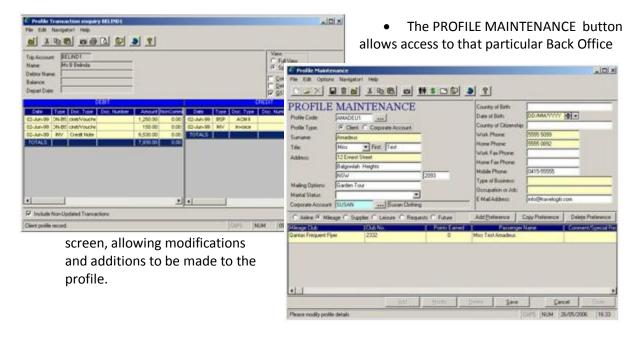


- Under PROFILE
 ACCOUNT LEVELS the various
 trip/client files using that
 particular profile are shown.
 These can be accessed by
 clicking on the + sign adjacent
 to the profile code.
- Under PROFILE ACCOUNT INFORMATION, details added in the CLIENT DETAILS screen are accessible.
- Click button next to DEBTOR ACCOUNT. This accesses information relating to the Debtor Account linked to the highlighted client file.

Several Buttons at the top of the Profile Browse Screen provide further relevant information:

 The TRIP TRANSACTION ENQUIRY button lets users access Client/Trip file Accounting details:



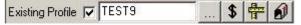


- Returning to the CLIENT DETAILS screen, further details of the profile can be recorded, using the buttons adjacent to the Profile Browse button:
- The REMARK ENTRY button allows access to the REMARK ENTRY screen. This provides two separate free-text areas to record RULES & REGULATIONS and OTHER REMARKS.





• The PROFILE ADDRESS DETAILS button allows access to the PROFILE ADDRESS DETAILS screen, which records additional address details of the profile.





STORING PROFILE PREFERENCES(F/Flyer Numbers, Meals, Seating & Leisure Preferences)



PROFILE PREFERENCES

Click the PREFERENCES icon, which allows access to PROFILE PREFERENCES.

These allow entry of the clients Preferences for Airline, Mileage Clubs, Leisure and any special requests. These can all be passenger related and can apply to the additional passengers on the profile as well. These are to ensure that you then book what the client actually requires and that any special information relating to each client can be held on file. Before entering into this area there is some work that needs to be done in the Codes Maintenance area to establish commonly used codes for Preferences. The following codes will be needed:

- -Mileage Clubs (can be airline, rental car or hotel)
- -Suppliers (either accommodation, insurance, transport or other)
- -Supplier Services (room types, car types etc)

NOTES TO ADDING PREFERENCES:

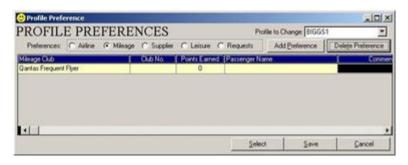
- Click into each category box & click the drop down button to select preferences
- Use right & left scroll buttons to access all the preference boxes
- Mileage & Request are the only two categories that are generated to the airline
- Remember to add all preferences before clicking SAVE as this will then close the preferences area

AIRLINE Preference



- Airline
- Seating eg. Window / Aisle
- Specific Seat Requests
- Class of Travel
- Distance eg. Long Haul
- Smoking / Non Smoking
- Any Extra Comments

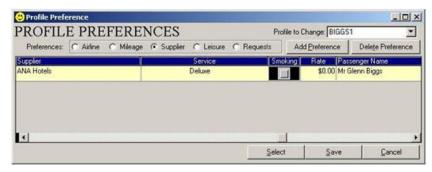
MILEAGE (Frequent Flyer Memberships)



- Club Type
- Club Number
- Points Earned (this may no longer be applicable due to Credit Card
- schemes that now earn Points)
 - Comments (free format)

SUPPLIER (PREFERENCES)

Under SUPPLIER enter choices for Accommodation, Insurance, Transportation, Tours and Other and the fields that can then be entered into for each of these are:



- Type of Supplier
- Supplier Name
- Service Required eg.

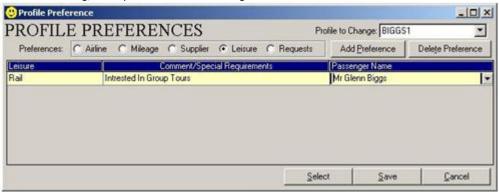
Double Room, Automatic Hatchback

 Service Rate - in the case of Corporate Clients who may have a special rate for their company.

- Smoking / Non smoking
- Comments

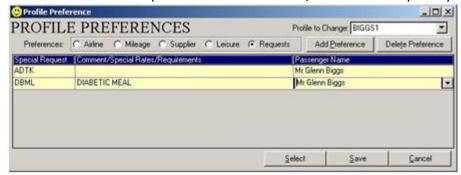
LEISURE is very brief and only consists of the following:

- Type of Leisure Activity
- · Comment eg; "Always travels to State of Origin"

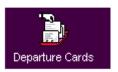


REQUESTS

• These are where OSI/SSR entries for exporting to the Reservation System are entered. Note that these items once exported will create the OSI / SSR entries for you in your PNR



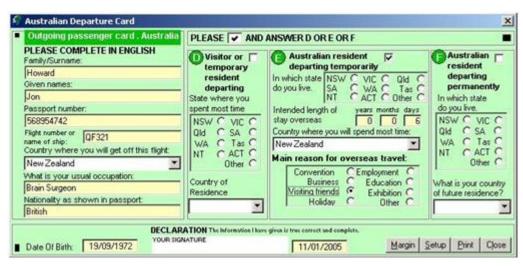
PRINTING DEPARTURE CARDS (Australia & NZ Only)



DEPARTURE CARDS

Click the Client Details List Bar and then, click on the DEPARTURE CARDS icon in the left list bar. Select the appropriate country from the DEPARTURE CARD SELECTION, which will then allow screen display of the departure card itself. If multiple passengers are travelling, only the Passenger whose name is highlighted in the Passenger & Passport t/Visa details screen will be the person who a Departure Card will be raised for.





COMPLETING THE CARD - Some Information will automatically populate this document however some fields will need to be filled in manually by using the keyboard to TAB through fields and manually add any missing information.

Insert the Departure Card in the printer slot. Click PRINT to produce the departure Card. Note that where you have drop down options and the item you want is not available you can type anything in this area however the only way to keep the description is to TAB out of the relevant field using the TAB Button on your keyboard.



IMPORT FROM CRS - GALILEO / SABRE

This feature is used when a booking has been made in your CRS system and the details are required in Travel Services. You will need to IMPORT the PNR data into

Travel

Services. The relevant PNR must be present (showing) in the live CRS System Window which will then allow Travelogs' Interface to read relevant information.

STEPS TO IMPORTING PNR DETAILS OF YOUR NEW BOOKING:

Create booking in your Reservation System (Galileo / Sabre)

1.1SMITH/J MR 2.1SMITH/J MRS 1 QF 119Y 20FEB 2 SYDAKL HK2 0705 1200 /DCQF /E 2 QF 116Y 25FEB 7 AKLSYD HK2 0645 0800 /DCQF /E TKT/TIME LIMIT 1.TAW30JAN PHONES 1.SYD02 9211 7555-H 2.SYD02 9211 6166-B



- Open TRAVEL SERVICES
- From the Grey 'QUOTE' Bar select NEW
- From the 'Client Details' LIST BAR select 'IMPORT FROM C.R.S' icon
- Select or Unselect relevant import options from the below window



The options of Updating Itinerary/Pricing from this window relate mainly to when a PNR has been changed in your Live CRS and is being imported again. Generally users who are importing the PNR for the first time to Travel Services will want to see both the Itinerary and any Published Fares or Hotel/Car pricing to be imported.

- This will DOWNLOAD the relevant details into your new Travel Services File number
- Follow any Travelog prompts you might see on screen
- Fill in any mandatory fields (Yellow Fields) in your Client Details Window

THE IMPORTED PNR DETAILS CAN BE FOUND IN YOUR 'TRIP INFORMATION' WINDOW



IMPORT FROM CRS – AMADEUS or ABACUS USERS

The Amadeus Import function is different to that of Sabre and Galileo. You must first create your booking in Amadeus and it should include all relevant Client contact

Information in formats

required by Amadeus. Alternatively users can 'Export' the stored passenger profile information using the 'Export to CRS' option. When PNR is complete, End and Retrieve the PNR. To transfer from your

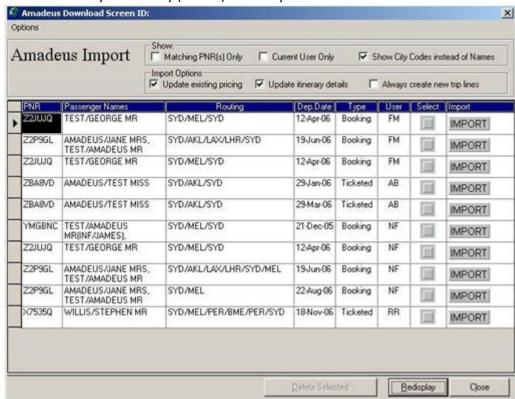
Amadeus PNR into Travel Services files, type BT in your Amadeus screen hit the NTER key on your keyboard. This will transfer the booking into an A.I.R File Record which Travelog then uses to capture details on import.

STEPS TO IMPORTING NEW BOOKINGS

• Create booking in your CRS or Export Stored Profile details to Amadeus

1.SMITH/J MR 2.SMITH/J MRS 3 QF 119Y 20FEB 2 SYDAKL HK2 0705 1200 /DCQF /E 4 QF 116Y 25FEB 7 AKLSYD HK2 0645 0800 /DCQF /E 5 TKT/TIME LIMIT - TAW30JAN 6 SYD02 83004444-H 7 SYD02 96991588-B

- End & Retrieve your booking
- Type BT in Amadeus or DIT in Abacus Space
- Open TRAVEL SERVICES and Select 'NEW QUOTE'
- Under CLIENT DETAILS List Bar select 'IMPORT FROM CRS' icon
- From the Menu that appears select the PNR to import and click the IMPORT button. This will DOWNLOAD the relevant details into you Travel Services trip number
- Fill in any mandatory (Yellow) fields in your Client Details Window



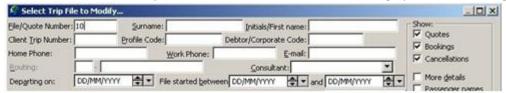
IF YOU DO NOT SEE YOUR PNR IN THE LIST OF BOOKINGS, YOU MAY NEED TO UNTICK 'CURRENT USER ONLY' OPTION. AFTER THE PNR HAS BEEN IMPORTED THE RELEVANT DETAILS WILL BE STORED IN THE

TRIP INFORMATION AREA. IF ANY PUBLISHED OR STORED FARE INFORMATION AND/OR TICKETING DATA IS NOT CAPTURED PLEASE CONTACT AMADEUS & ENSURE AGENCY PROFILE FIELDS B23/B27 ARE SET TO INCLUDE THIS DATA...

IMPORT FLIGHT CHANGES & AMENDMENTS

FLIGHT AMENDMENTS - IMPORTING NEW DETAILS INTO TRAVELOG

- Display Flight PNR in Amadeus, Galileo or Sabre
- Amend Flights, End Transaction and Retrieve PNR.
- Type BT for Amadeus, DIT for Abacus or for Galileo and Sabre users ensure the PNR is displayed
- Click TRAVEL SERVICES on Bottom TOOL Bar or via the 'Navigator' Main Menu
- Click MODIFY (Ctrl M) on your Travel Services left List Bar to bring up a list of bookings



- To search by QUOTE number, enter the number into the FILE/QUOTE NUMBER field at the top of the screen. Click on the relevant booking line to open and click on OK to select. The booking will then open
- To search by surname, enter the surname in the SURNAME field. You can also further search by tabbing to the next field and typing in the Client's Initial or First Name when searching by surname.



- Once the desired QUOTE has been located, Press OK This will retrieve the QUOTE and activate
 it in Travel Services, where modifications can then be made The search can also be related to
 the other parameters listed, and further refined by selecting an appropriate DATE RANGE TO
 SEARCH.
- The Client Details or Trip Information Window will be displayed depending on your workstation setup
- Click IMPORT FROM CRS This will import from Sabre and Galileo automatically however Amadeus Users will need to select the PNR from a list of PNRs. Once you have found the PNR in the Listing, click on the IMPORT Button relating to your amended Amadeus PNR. You can then choose to update Itinerary/Pricing (or both)

IF YOU HAD NOT SELECTED TO UPDATE EXISTING PRICING / ITINERARY:

- In the Trip Information window you will find in the 'OPTIONS' TAB to the Right of your Screen your amended
- PNR with the new flight details and costs if the PNR has stored fares present.
- From the OPTIONS area highlight the line you are wanting to maw add to your
 BOOKING Area. Once this line is Highlighted you can then click on the BOOKING Tab

Quote 1 Quote 2 Quote 3

where you will be asked if you want to ADD TO or REPLACE Details – Please make your own choice from these options:



- Click on the CLIENT DETAILS tab on the left list bar
- The CLIENT DETAILS Screen will appear Make any necessary amendments
- DESTINATION make changes if applicable
- DEPARTURE DATE if you amend the departure date you also need to click the Browse Box at the right of the drop down calendar and Answer Yes to CHANGE ALL DATES and the Departure Date Box and Trip Information Items will be updated in Options
- Click PASSENGER AND VISA DETAILS Add, Modify or Delete Details (if applicable)
- Click TRIP INFORMATION on left List Bar and the TRIP INFORMATION Window will appear
- Click MODIFY and Complete FLIGHT SECTOR INFORMATION including AIR PASSENGER PRICING Details and SAVE –
- Remember to price all passengers Note you can COPY PRICING if the airfare is the same
- Answer Yes or No to the ticket number query/request
- Click SAVE on the FLIGHT SECTOR INFORMATION and return to TRIP INFORMATION
- Complete printing options (if applicable)
- OR Click QUOTE on left List Bar and click SAVE or use the shortcut CTRL+S.

Please Ignore or End & Retrieve your Booking from the live CRS Window

EXPORT CLIENT PROFILES TO YOUR CRS (Amadeus, Sabre, Galileo)



EXPORTING STORED PROFILES TO YOUR CRS SYSTEM

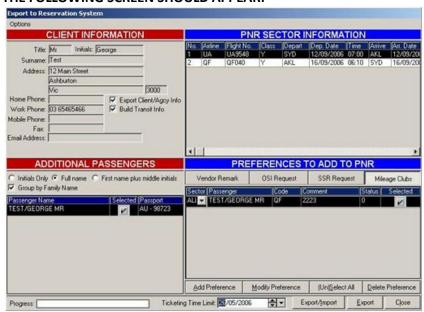
This is the interface function used to transfer the information from your stored Client Profiles such as Frequent Flyer numbers, Passport information, SSR / OSI requests and other info into your live CRS system. This also allows stored credit

card information to export to the 'Notepad' or 'Remarks' area of your PNR.

STEPS TO CREATE NEW BOOKINGS IN YOUR CRS USING A STORED PROFILE

- Book flight sectors in your CRS (Galileo, Sabre or Amadeus)
- Open 'NEW' QUOTE from the QUOTE icon found under the QUOTE LIST BAR
- In CLIENT DETAILS screen select Profile Code to be used or create a NEW Profile
- Complete any and all missing or required fields in the 'Client Details' window
- Select the 'Export to CRS' icon from the left of your screen under the Client Details 'List Bar'

THE FOLLOWING SCREEN SHOULD APPEAR:

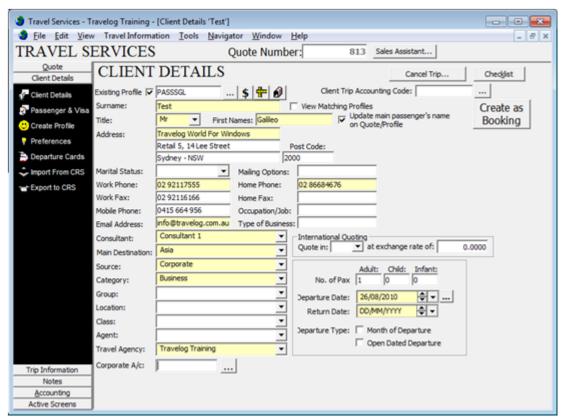


- Select relevant preferences by clicking on Vendor Remarks / OSI or SSR Request / Mileage Clubs
- Select a ticketing time limit for your new PNR
- Should you have an existing customer in your selected profile that will not be travelling on THIS new booking, you must unselect the relevant traveller(s)
- Click on 'Export / Import' button or Export only from bottom right corner.

A prompt will then appear asking you if you are sure you require information to be exported to 'YOUR CRS' – Select OK - (NOTE: you can follow the progress of this function in the bottom left hand corner of the above screen)

NOTE: For the Travel Services Import feature to capture stored fares these must be present in the PNR. Most reservation systems no longer allow a fare to be stored without a name being already present and saved within the PNR. For this reason we suggest any bookings where a Stored Published Fare is to be captured, users should first EXPORT to the CRS system, price their PNR and then try the IMPORT FROM CRS.

ONCE THE PROFILE INFORMATION HAS BEEN EXPORTED INTO YOUR CHOSEN CRS SYSTEM, USERS SHOULD THEN BE RETURNED TO THE BELOW 'CLIENT DETAILS' WINDOW:



TO ENSURE YOUR PNR HAS COMPLETED CORRECTLY – YOU MUST GO BACK TO YOUR CRS AND CHECK THE SEGMENT STATUS IS NOW HK OR KK HOWEVER THE EXPORT/IMPORT FEATURE SHOULD GIVE YOU WARNINGS AS TO WHY DATA MAY NOT HAVE TRANSFERRED CORRECTLY:

- 1.1SMITH/J MR 2.1SMITH/J MRS
- 1 QF 119Y 20FEB 2 SYDAKL HK2 0705 1200 /DCQF /E
- 2 QF 116Y 25FEB 7 AKLSYD HK2 0645 0800 /DCQF /E

TKT/TIME LIMIT

1.TAW30JAN

PHONES

- 1.SYD02 83004444-H
- 2.SYD02 96991588-B
- 3.SYD0415 667456-M
- 4.SYD02 96991589-F

FREQUENT TRAVELER DATA EXISTS *FF TO DISPLAY ALL GENERAL FACTS

- 1.OSI YY CTCH 02 83004444
- 2.OSI YY CTCB 02 96991588
- 3.OSI YY CTCM 0415 667456
- 4.OSI YY CTCF 02 96991589

REMARKS

- 1.PROFILE CODE SMITH2
- 2.QUOTE NUMBER 32

NOTE: UNDER 'REMARKS' THAT YOUR CRS WILL ADVISE YOU OF THE PROFILE CODE USED AND YOUR TRAVEL SERVICES BOOKING NUMBER

YOUR FLIGHT DETAILS WILL NOW BE STORED WITHIN THE EXISTING 'TRIP INFORMATION' AREA

SECTION 3 - LOADING BOOKING / TRIP INFORMATION (CTRL+T)

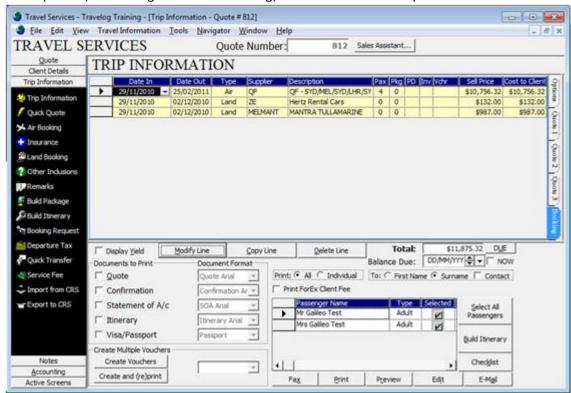
TRIP INFORMATION SIDE TABS (OPTIONS, QUOTE 1-3 AND BOOKING)

3. TRIP

3. TRIP INFORMATION

The Trip Information window will appear when the TRIP INFORMATION tab is clicked from the left 'List Bar'. The icons that appear can then be used to open a booking screen for each type of booking or charge you are adding to the file. When importing a booking from CRS, or entering information into one of the booking screens, the details will normally appear as a new line within The TRIP INFORMATION window.

On the far right side of the screen are the following tabs: OPTIONS, QUOTE 1, 2, 3 and BOOKING. All trip information entered or imported will normally appear in the OPTIONS tab, unless a Client/Trip file has been opened (ie. Booking created in Travelog). From here select and place lines into the different tabs.



Side Tabs:

 OPTIONS – All entered travel lines are first held as options. Highlight and Select using the Control Button on keyboard until each selected line turns Blue (Hold the Ctrl key down and click on the left hand grey section of each line

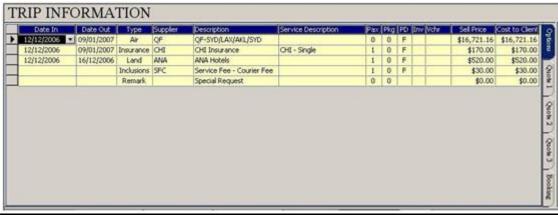


selected) – Select these in the Order required to appear on your written Quote and Click on Tab for QUOTE 1,2 OR 3

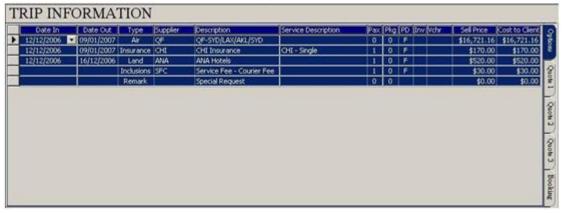
- QUOTE 1/2/3 There is the option of selecting up to 3 Quote
- Options. Answer YES to Create a Quote Option Number 1,2, or 3.
- Note: Click OPTIONS and Select a second or third Quote if required.

When importing from CRS click on the OPTIONS tab to see the booking if a booking/trip number has not been created OR if you chose not to update the existing itinerary when re-importing PNRs.

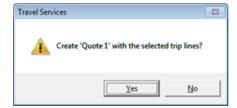
<u>SIDE TAB OPTIONS – CREATING QUOTES (UP TO 3 CAN BE CREATED)</u>



From the Grey Box to the left of each Trip Information line item, Highlight and Select Lines using the Control Button on your keyboard until each selected line turns Blue (Hold the Ctrl key down and click on the left hand grey section of each line selected) – Select these in the Order you want them to appear on written Quotes and Click Tabs for QUOTE 1, 2, or 3



Answer YES to Create QUOTE 1, 2 or 3.



Note: Click OPTIONS and Select a second or third Quote if required.



<u>SIDE TAB OPTIONS - CREATING BOOKINGS FROM OPTIONS OR QUOTES</u>

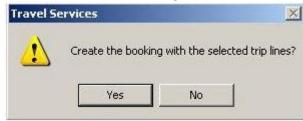
BOOKING - Highlight the OPTION Lines that are to be converted into your client's 'Booking'

Highlight and Select Trip Lines (Hold the Ctrl key down and click on the left hand grey section of
each line selected or, if all segments are being selected, click on the top line and hold the shift
key down and click on the last line). using the Control Button on keyboard until each selected
line turns Blue then click the BOOKING Tab

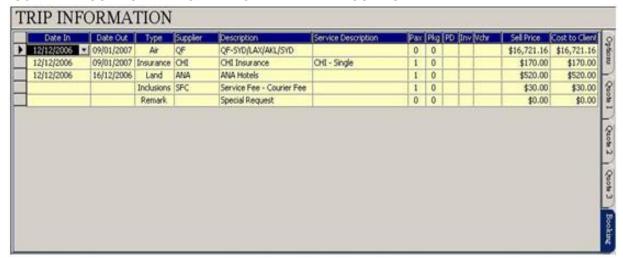


NOTE – IF YOU WANT ALL OPTIONS TURNED INTO A BOOKING FOLLOW THE ABOVE PROCEDURE USING THE 'SHIFT' KEY AND SELECTING ONLY THE FIRST AND THE LAST LINES – THIS WILL THEN SELECT ALL TRIP LINES IN-BETWEEN

Answer YES to create booking with the selected trip lines.



YOUR NEW 'BOOKING' WILL NOW BE DISPLAYED IN THE BOOKING TAB



MODIFY, COPY OR DELETE EXISTING TRIP LINES

Buttons across the middle of the screen:



- DISPLAY YIELD Will display the yield/margin on each individual trip information line Once clicked scroll across the screen to access full display.
- MODIFY Select Trip Information Line and Click Modify to make changes to current information
- COPY Select Trip Information Line to Copy and make applicable adjustments to the copied line eg. Transfers / Car
- Rental
- DELETE Select Trip Information Line and Click Delete
- COSTING TOTAL Shows the total cost of the Trip Information Lines entered
- BALANCE DUE Balance due date of travel.
- DUE This is updated whenever a payment is made and thus shows the amount outstanding from the client on the client/trip file. It does not show the balance on the file.
- FOREIGN COMMISSION Click this to enable commission on Foreign Currency to appear on documentation

CLIENT DOCUMENTATION PRODUCTION:

The following documents are available to Travel Services users and can be Printed and/or Emailed:

- QUOTE To print a Quick Quote or Detailed Quote (this can be done form the OPTIONS Tab)
- CONFIRMATION To print a Confirmation Letter including all relevant booking Costs
- STATEMENT OF A/C –This document is similar to the confirmation but can also be used as a Pro Forma Invoice showing cost of travel, any deposit paid by clients and any balances currently due. You can also set a balance due dates to be included this document.
- ITINERARY—Used to print detailed itinerary (note that this must be 'Built' first before Printing)

VISA/PASSPORT— To print visa and passport letters to different Embassies / Consulates



To include any Client Fees for Foreign Exchange on printed documents select this option above your passenger names.

- PRINT ALL / INDIVIDUAL These 2 selection buttons can be used to Print All Passengers on One Document, or to print an individual Itinerary for clients stored within your booking file.
- FIRST, SURNAME, CONTACT Click / Select Button to have selected printing documents to show client's first name eg. Dear Michael, surname or name of other contact person

Quotations can be printed. Eg; under DOCUMENTS TO PRINT, place a tick next to QUOTE, and then press PREVIEW. The Quote or Other Document(s) can all be printed from the Preview screen.

STATEMENT OF ACCOUNT and CONFIRMATION can be produced in the same way...

DOCUMENT PRODUCTION – QUOTE, CONFIRMATION, STATEMENTS:

All client documentation can be printed directly from the Travel Services "Trip Information' Window:



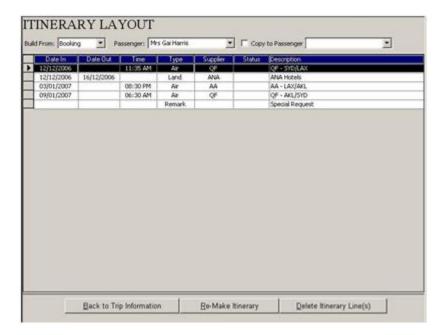
- SELECT ALL PASSENGERS For Printing –
 Click this to Select All Passengers for your Printed
 Document
- FAX Facility to send faxes direct from you computer
- PRINT To print a the document without previewing
- PREVIEW To preview a document prior to printing it
- EDIT Click EDIT and the system will load the selected report into your default word processor, allowing further modification, fine tuning of the document to individual agency needs and those of the customer currently EDIT includes WORD, RICH TEXT and/or PDF.
- E-MAIL This feature allows you to send Travelog documentation via Microsoft Outlook,
 Outlook Express, Windows Mail or Mozilla Thunderbird. We suggest users set their default
 document output to PDF format to ensure that clients cannot change costs and that all Agency
 logo and address Details are included when emailing.

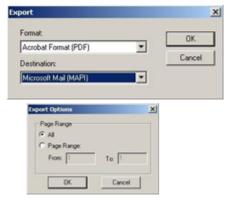
NOTE: PDF Versions of documentation can also be e-mailed from any previewed document within

Travel Services including Receipts. Select the 'Preview' option then from your preview window:

- Click on the Envelope Icon at the top of your preview window:
- Select export options (PDF & MAPI) plus the page range(s) to be sent







ITINERARY PRODUCTION:

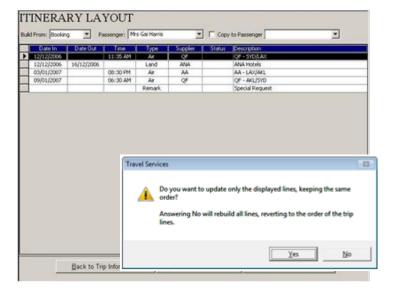
• SELECT ALL PASSENGERS or place a tick under SELECTED next to the name of those passengers on

the booking.

- Click ITINERARY. If you have not yet built an Itinerary you will be prompted and a new ITINERARY LAYOUTS screen will appear where you can then re-order itinerary lines.
- Click drop down list on BUILD FROM and select appropriate option.
- Click drop down list on PASSENGER and select the main passenger.
- Place a tick next to COPY TO PASSENGER if required.
- Press MAKE ITINERARY or RE- MAKE ITINERARY (if booking / itinerary details are amended)

The various lines in the Itinerary layout will be displayed as per their date order then by the order they are listed within the 'Trip Information' window.

This is the default order of appearance however undated line items such as the remark entries will normally appear at the top. To change the order of appearance, click once on the relevant line then left-click with your mouse button on the line to be moved. While holding it down, move your cursor over the line and it will display a hand with pointed



finger. With your left mouse button still clicked, simply 'drag and drop' above the desired position.

IF AN ITINERARY HAS CHANGED: You must click on the Re-Make Itinerary button & answer the following question carefully. Answering NO will rebuild ALL Trip lines:

Once you are happy with the order of your itinerary lines in the itinerary layout window:



- Click the 'BACK TO TRIP INFORMATION' button
- Click / Tick / Select box next to ITINERARY under DOCUMENTS TO PRINT (if not already selected)
- Select Passengers for Printing from the right hand side or 'SELECT ALL PASSENGERS'
- Click PREVIEW (Note: It may be necessary to Scroll Up if the Print & Preview are not visible on

screen) Preview will enable checking of the document on screen. Click Print Button to Print on Top Menu Bar OR Click X to Close your Preview.

AT THIS STAGE, USERS CAN FAX, PRINT, PREVIEW, EDIT OR EMAIL THE ITINERARY TO THE CLIENT.

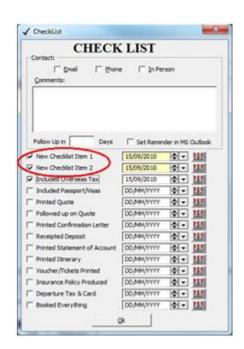
BOOKING FILE AND CONSULTANT CHECKLIST

CHECKLIST & CONSULTANT 'TO DO' NOTES:

The CHECKLIST is a list of workflow items required by consultants. Place a tick adjacent to the particular item required, the date will default to when the tick was placed but can be amended. Some agents find this useful to check which tasks relating to a booking file have been completed and on what date they were completed.

This area has been significantly enhanced in version 1.12 to also update the Microsoft 'Outlook' Calendar with any Tasks required and further information on this feature is included on page 46 (Notes)

Instructions on customising the checklist items can be found in the 'Manual' Folder on the J: Drive (Customising the Checklist).



CREATING QUICK QUOTES (for client documentation)

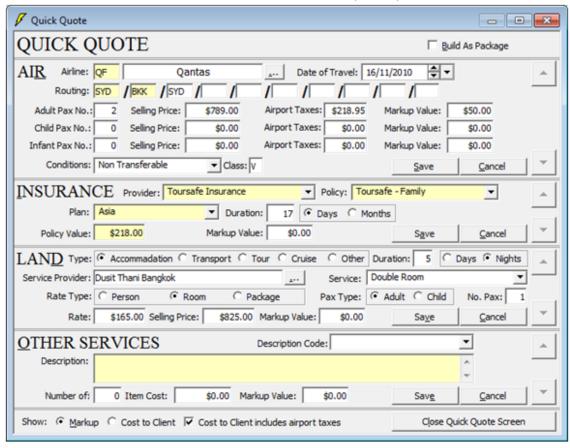


QUICK QUOTE

A Quick Quote is a basic and simple quoting procedure to enter the air, land, insurance or other trip information on a single screen and will allow for

production of a professionally presented documentation from a consultant. By creating quotes within Travel Services, the Administrator can also review a 'Quote to Booking' Report to follow up quotes.

- Click NEW (Ctrl+N) for a new QUOTE on left List Bar
- Complete CLIENT DETAILS & BOOKING DETAILS for the Main Passenger
- Remember to type the Full First Name
- Add additional passengers under PASSENGER & VISA DETAILS area
- Click the TRIP INFORMATION on the left List Bar and Click QUICK QUOTE



- Complete the Quick Quote Screen. Use browse buttons to select services and suppliers as this
 will pick up the details to appear on quote (Note that you can type in Supplier Names that MAY
 NOT already exist as codes in your database. These can be added at a later date)
- Fill in the various sections of the Quick Quote screen: AIR, INSURANCE, LAND, and OTHER SERVICES –
- Which ever are applicable. Each section is filled in independently and saved after completion.
- Each section can be filled in more than once to allow you to accommodate multiple flight options, accommodation, tours etc...
- Clicking the Hands to the Right of the screen will then Re-Display entered information in each section for checking prior to Closing Quick Quoting Screen
- Click CLOSE QUICK QUOTING SCREEN and return to TRIP INFORMATION Screen
- The components of the QUICK QUOTE will be displayed as OPTIONS. These can then be converted into a Quote or up to THREE separate Quotes and previewed, printed, edited, faxed or E-mailed to your clients

Note that LAND can consist of Accommodation, Transport, Tours and Other items...

LOADING NON-GDS AIR BOOKINGS (Virgin & Jetstar)



AIR BOOKINGS – CRS & NON CRS BOOKINGS

On the left list bar, press AIR BOOKING to move to the FLIGHT SECTOR INFORMATION area. This section can be filled in manually, but would normally be completed automatically by Importing from your CRS.

When creating flight bookings outside of the CRS such as Internet bookings, it is recommended that PASSIVE PNRs are created in your Reservation system. Importing these sectors will eliminate any manual loading the actual flight details.



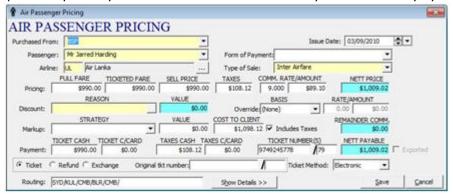
- Manually enter fields that you want to appear in this area or Import from CRS using only the routing column
- The Air Sectors and flight information downloaded from the CRS are displayed and the Air pricing Line (If fare stored, ticketed or e-ticketed) will also be displayed and highlighted.

If pricing is not present from Importing you can ADD PRICING. This will open the AIR PASSENGER PRICING screen to enable pricing to be added if it has not been imported from the CRS.



- PURCHASED FROM defaults to BSP Airline or Wholesaler can also be selected
- FORM OF PAYMENT is used only if passing on a CLIENT OR AGENCY Credit Card to BSP or a Wholesaler. In this case, the appropriate credit card ONLY should be selected from the List.

TYPE OF SALE must be entered. This will allow calculation of COMMISSION if this has been
previously set in your office however this is normally added manually by consultants.



PRICING

FULL FARE Published fare (Full Y for Corporate report comparison)

TICKETED FARE Fare Price to your Client

SELL PRICE Selling price to customer (if discounted, this pricing will be less

than Ticketed fare by the 'Discount' value.)

TAXES Departure Tax, Ticket Levies, Surcharges, Fees etc

COMMISSION % or \$ Value – Whichever is known

OVERRIDE % or \$ Value on selectable Override Types / Basis

FOR DOMESTIC BOOKINGS MANUALLY ENTERED: ALL LOADED VALUES SHOULD BE GST 'INCLUSIVE' ON BOTH FARE AND TAX COMPONENTS. THIS DATA IS CAPTURED AUTOMATICALLY WHEN IMPORTING STORED (PUBLISHED) FARES FROM THE CRS.

MARKUP STRATEGIES: ARE SETUP BY THE ADMINISTRATORS ALLOWING YOU TO CAPTURE COMMISSION, BOOKING FEES OR CREDIT CARDS FEES – FURTHER INFO IS AVAILABLE IN THE BACK OFFICE MANUAL ON CREATION OF MARKUP STRATEGIES.

PAYMENT: The next level beneath MARKUP should fill in automatically, but can be manually adjusted. This part is particularly important where multiple forms of payment have been used eg; Cash and Credit Card. This will track if a NETT Amount is due to the Creditor or if a Commission is due when a Credit Card Number has been passed to suppliers.

TICKET CASH Paid by Cash/Cheque or by Credit card where the agent has acted as the

merchant

TICKET C/CARD Credit Card Amount passed on to an Airline or a Wholesaler by the Agent.

This should be

the ticket value as Taxes are entered as a separate amount

TAXES CASH Departure Taxes and/or any Levy Amounts paid by cash/Cheque OR client

Credit card

where the agent has acted as merchant

TAXES C/CARD Taxes INCLUDED in Credit Card Charged directly by Supplier for Departure

Taxes and Levies

TICKET NUMBER Ticket / MCO / MPD / ET Number (excluding any airline prefix codes eg; 081 for Qantas) NOTE: There is an additional box for the last 3 digits of Conjunction tickets to be entered.

Press SAVE on AIR PASSENGER PRICING screen and again on the FLIGHT SECTOR INFORMATION screen so all amended pricing can be saved. On TRIP INFORMATION SCREEN booked trip details and related pricing should now be displayed.

TO MODIFY, COPY OR DELETE COSTINGS ASSOCIATED TO AIR BOOKINGS:

- Select relevant pricing line by clicking in the grey box to the left of relevant pricing lines
- Click on COPY PRICING if there is more than one passenger with same price airfare.
- Click on MODIFY PRICINGTo change pricing already inserted or to check that these details are correct. If the imported ticket is an MCO or Net remit ticket then the pricing has to be modified to reflect the correct charges
- If it is an E-ticket or Fully ticketed in house (except Net Remit Tickets) then modifying the Air record line is not generally necessary as the Import from CRS will capture the details for you
- To delete a line of pricing, highlight the line and then press / select the DELETE button



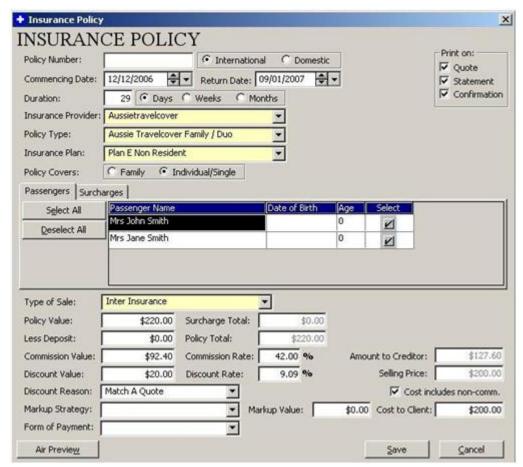
LOADING INSURANCE POLICY INFORMATION



INSURANCE

On the left list bar, press the INSURANCE icon to access the INSURANCE POLICY screen.

- After filling in POLICY NUMBER (if known), select INTERNATIONAL or DOMESTIC
- If not already captured by the IMPORT from CRS procedure, Complete any COMMENCING DATE & RETURN DATE and the duration away will be automatically calculated. Use AIR PREVIEW to check flight dates when issuing a policy in conjunction with an air booking.
- INSURANCE PROVIDER, INSURANCE PLAN & POLICY TYPE must all be selected from the choice provided in the drop- down lists. (NOTE: These will be set to individual agency preferences)



- Press appropriate button to select type of cover (FAMILY or INDIVIDUAL/SINGLE)
- Select PASSENGERS to be covered by the policy (SELECT ALL PASSENGERS or place tick(s) under SELECT) Note that
- Date of Birth and Ages have downloaded from PASSENGER AND PASSPORT/VISA DETAILS. These
 details cannot be entered directly onto the INSURANCE POLICY screen nor do they actually need
 to be present in this area.
- Fill in POLICY VALUE & TYPE OF SALE.
- If necessary, fill in sections for SURCHARGE. DEPOSIT SHOULD NEVER BE USED!
- COMMISSION VALUE/RATE may need to be manually entered if not defaulted

PAYMENT TYPE should normally be left blank unless passing on a credit card for payment.

- Press SAVE. Insurance segment will be displayed in the TRIP INFORMATION screen.
- When saved, insurance will show as a new line in the TRIP INFORMATION screen.

NOTE: When paying Supplier by Credit Card when a discount has been given you MUST change the C/Card values in the 'Pay Supplier' window to reflect the correct (discounted) amount being passed on via Credit Card.

ADDING LAND BOOKINGS (Hotel, Transport, Tour, Cruise, Rail & Other)



LAND BOOKINGS - HOTEL, TRANSPORT, TOUR, CRUISE, RAIL

Press LAND BOOKING on the left list bar. This allows access to the LAND BOOKING WINDOW which has its own left list bar and selection. Window Types can be selected from top left corner.

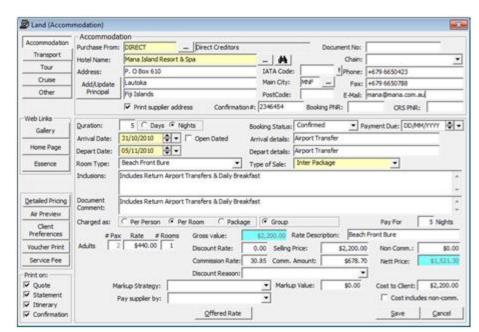


Upon selecting icons, the screen will change slightly to cater for the chosen segment, but general details stay the same. The below screen shot is an example of a Hotel booking that has been entered.

WEBPAGE LINKS:

These are linked to supplier codes created in the Back Office Code Maintenance area





- PURCHASE FROM (The Creditor) In this case is direct from the Hotel. Where you do not have an
 existing Creditor Code for this property DIRECT can be used. In most cases this is the Wholesaler
 the agency will pay for the booking on behalf of the client. Eg; Sunlover Holidays, QF Holidays
 however the Code DIRECT is useful when a client is settling their Account Direct with a Supplier
- The SUPPLIER NAME (Hotel, Car Hire Co, Cruise Co. etc) is entered below the Creditor Code. If a code does not exist, Consultants can add their own codes to the database. Refer to the information relating to ADD/MODIFY SUPPLIER in this section of the Travel Services Manual.
- DURATION, ARRIVAL DATE, DEPART DATE (or the equivalent in other booking screens) along with the TYPE OF SALE (Domestic or International) are compulsory fields.
- A number of fields are optional (BOOKING STATUS, ARRIVAL DETAILS, DEPARTURE DETAILS, PAYMENT DUE, INCLUSIONS, ROOM TYPE) however these are useful if a complete itinerary is to be produced for the client. The Inclusions area should include a short description and any Service Rates in local currency for International bookings where a Client may be settling their own account direct with the Supplier/Principal.
- CHARGED AS can be calculated by per person, room, and package.

 Rates, Discounts and Commission are entered by consultants ensuring the 'Nett Price' matches Supplier Invoice(s)

RATE SEARCH

USERS CAN NOW
USE THE 'SEARCH' FUNCTION
FOR STORED SUPPLIER OR TOUR
RATES LOADED IN THE BACK
OFFICE CODES MAINTENANCE
AREA BY USING THE
BINOCULAR ICON. PLESE SEE
THE LATEST 'WOLESALE & LAND
RATES' MANUAL PAGES FOR
ADDITIONAL INFORMATION:



Qetailed Pricing Air Preview Client Preferences Voucher Print Service Fee

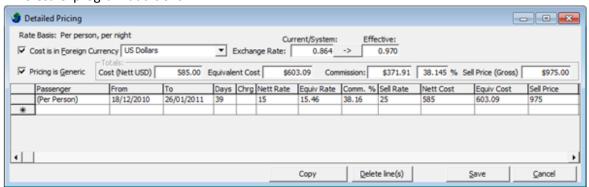
ADDITIONAL LAND WINDOW BUTTONS AVAILABLE FOR SELECTION:

Further items are available within Travel Services' Land Booking windows – click on the relevant icon to open. These additional windows have been explained further below:

<u>D</u>etailed Pricing

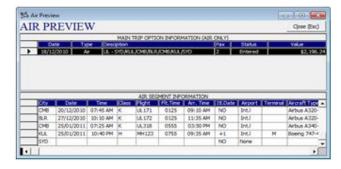
DETAILED PRICING: This provides a breakdown of costs of stored supplier rates. These rates can be adjusted prior to accounting entries being processed in Travel Services. This area is still under further development for future use with future

'Wholesale' program additions.



Air Preview AIR PREVIEW:

This screen enables information concerning the air booking, such as dates and arrival and departure times, to be accessible on the AIR PREVIEW

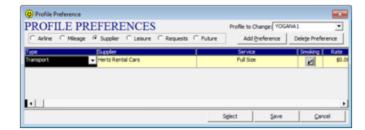


screen without having to leave the Land Booking screen.



Pressing <u>CLIENT</u> <u>PREFERENCES</u> will access Client

PROFILE PREFERENCES without having to leave the Land Booking window. Profile preferences can also be automatically updated from Land Booking Windows.



Service Fee

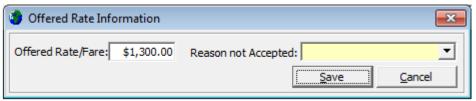
SERVICE FEE:

Allows consultants to add service fees into files such as Courier or Credit Card fees, which are then included on printed client documentation. These fee types and any related values are normally created in the Back Office by System Administrators.



Offered Rate

Used for the Corporate Report section of Travelog where reports on corporate travel can be printed showing offered fares, charged fares, days away and destination statistics



VOUCHER ISSUE & PRODUCTION

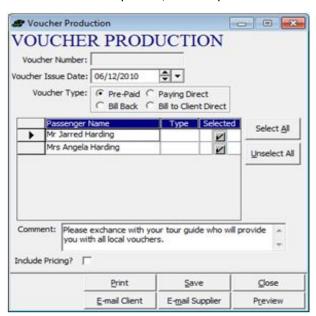
Voucher Print

CREATING VOUCHERS FROM LAND BOOKINGS

This feature is activated by pressing VOUCHER PRINT and allows production of vouchers for clients and for commission tracking. When the voucher is printed, relevant details from the particular Land Booking window are used. Extra info is added in the VOUCHER PRODUCTION window below.

- VOUCHER NUMBER is generated automatically by Travelog after SAVING or PRINTING. The VOUCHER ISSUE DATE defaults to the current date but can be overridden.
- Press appropriate button to select the VOUCHER TYPE being issued: PRE-PAID, PAYING DIRECT, BILL BACK, BILL TO CLIENT DIRECT.
- At least one PASSENGER NAME must be selected.

• COMMENT is optional, but will print on voucher,



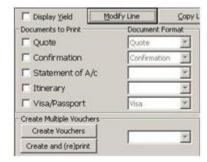
- Select Address to appear for Billing Details if billing Back to your Client
- Select or Un-Select INCLUDE PRICING. If a client is to 'Pay Direct' at an overseas Hotel in a local currency, this amount should be included on the voucher after being previously entered in the INCLUSIONS area of the Land Booking Window.
 - PRINT AND SAVE or simply SAVE

Travelog users can also select to e-mail their clients or suppliers a copy of all vouchers. If your Supplier Code has been created with a valid e-mail address the system will use this as your default e-mail contact. Vouchers can also be created from the Trip Information Window of Travel Services by using the 'Voucher' column in your Trip Lines



You will be prompted with the following question and if you select the Yes option you will be taken into the Voucher Production window.





From the Client

Documentation area of Travel Services, users have options for creating Vouchers. Note that voucher 'Types' are based on setup of supplier codes, please ensure that have been set before using these.

CREATE VOUCHERS allows you to create vouchers WITHOUT PRINTING alternatively the CREATE AND (RE) PRINT option allows you to create and print (or reprint) all client vouchers at the same time.

ADDING SUPPLIER CODE TO YOUR DATABASE



ADDING OR MODIFYING SUPPLIER (PRINCIPAL) CODES

In the event a Service Provider's does not exist with the list of existing Supplier codes

(use Browse Key), Travelog allows the Hotel Name, Cruise Supplier or Tour Company to be entered by the consultant immediately without wasting time.

It is Imperative that the search is complete for Hotels or Supplier before adding new codes as a Supplier code may already exist and duplicates may be created. Click on The browse Key () and the CODE BROWSE screen will appear with the default set to Description. Type the first 3-4 characters of the Hotel / Supplier name and check if it exists, continue typing if more than one supplier name starts with "The?" for a more thorough search. You could also click on CODE order and enter the 3-digit city code of the Hotel followed by the first 2 / 3 characters of the Name (Excluding "The") and this will search again for the Hotel or Supplier code.

1 - ADDING SUPPLIER/PRINCIPAL CODES:

• In the LAND BOOKING WINDOW enter the relevant Hotel / Supplier name, Address, Phone and Fax numbers and most importantly the city code where the Hotel / Supplier is to be found.

TRY NOT TO LINK CREDITORS TO ANY NEW HOTEL CODES WHEN CREATING THEM AS THE HOTEL COULD BE BOOKED THROUGH MULTIPLE CREDITORS – IF A CREDITOR CODE (PURCHASE FROM) DOES NOT EXIST STOP HERE AS A NEW CODE MUST BE CREATED IN CREDITORS MAINTENANCE (BACK OFFICE) ALTERNATIVELY USE THE CODE 'DIRECT' FOR DIRECT CREDITORS



Click on the Add/Update Principal button, read the Prompts and press SAVE to save the

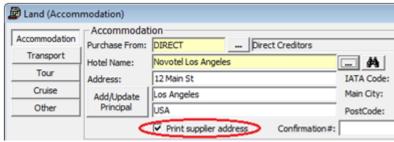
new code into the database

IMPORTANT NOTE ABOUT LOADING ADDRESS INFORMATION:

If you intend to see the Supplier address details print on client documentation, please ensure that you tick the 'Print Supplier Address' option from directly below the last line included in the Address area

2 - MODIFYING SUPPLIER/PRINCIPAL CODES:





IF AN EXISTING SUPPLIER CODE FOUND IN THE DATABASE IS INCORRECT, THE TRAVEL CONSULTANT CAN UPDATE THE EXISTING CODE PERMANENTLY FOR THE BENEFIT OF ALL OTHER SYSTEM USERS



- Enter the existing Supplier / Principal Code (or select from the Browse area) in the relevant Land Booking Window and the current details will drop into your Land Booking Window address fields
- Amend any incorrect details (eg; Phone, Fax, Address)

- Click on the Add/Update Principal button
- You will be prompted about Updating the code
- Click SAVE to Update the Code in the system

FOREIGN CURRENCY / SERVICE FEES / DEPARTURE TAX / OTHER



OTHER INCLUSIONS

This area can be used for Foreign Currency, Travellers Cheque Charges, Service Fees and Other

charges to be paid by the Travel Agent on the customer's behalf or for the capture of an agency 'Service Fee'. These items can be printed on Quotes and / or Itineraries if desired.

Press the OTHER INCLUSIONS icon to access a further three icons as follows:

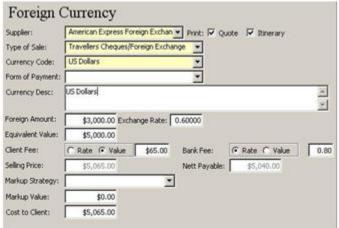
FOREIGN CURRENCY



• Exchange Rates are taken from the Supplier or is calculated by the manager/owner based on current rates set in Codes Maintenance (see Back Office Manual)

 System calculates Commission Fee % or \$ value plus the bank Fee % or \$ value, if applicable

Fees charged to clients for Foreign Exchange can also be shown as separate items on client documentation by selecting the option to 'Print ForEx' found above the area for name selections within the Trip Information window.



SERVICE FEES

Agency or Supplier Service fees can be raised and paid for in two ways:

1. By taking up of CHARGES/CREDITS. Select the SUPPLIER SERVICE FEE option for FEE PAYMENT ie. The travel agency has prepaid certain fees and charges and will post a charge against the client account to recover the money. The travel agent when processing this charge can use Cheque or Non-BSP Returns to raise the debit. This example shows a \$35.00 charge for an overnight courier. The system will use CHARGES AND CREDITS data entry to process the charge and take up the credit in the General ledger as a Courier Fee recovered.

As well as selecting the appropriate SERVICE CODE, it is also necessary to nominate a creditor (PURCHASE FROM) and SUPPLIER

2

Number of:

Type of Sale:

Form of Payment:

Markup Strategy: Markup Value:

Item Cost:

Service Fee Print on: Quote Fee Payment: Service Fee - Courier Fee ☑ Itinerary Service Code: Service Desc Service Fee - Courier Fee CONSOL Consolidated Travel Purchase From: Consolidated Travel Supplier: Service Fee G Adult C Infant C To be Advised C Child C Person C Other Passenger Type: Fee Payment: Number of: Service Ende: Service Fees - Courier Fees - GST - GST APPLIES* Type of Sale: Charges & Credit: \$35.00 Total Service Fees Charged: Item Cost: Service Desc: \$10.00 Commission Rate: 28.57 Commission Val: Form of Payment: Nett Value: \$25,00 * Markup Strategy: Markup Value: \$0.00 Cost to Client: \$35.00

2. By the use of an AGENCY SERVICE FEE (select button at FEE PAYMENT). In this way the agency is able to recoup various sundry expenses not reflected in a payment to a particular supplier or creditor.

□ Quote

* GST APPLIES *

\$55.00

Save

☑ Itinerary

*

×

Cancel

C Supplier Service Fee Agency Service Fee

Service Fee - Cancellation Fee

Service Fee - Cancellation Fee

Service Fees - Booking / Amendemen 💌

\$0.00

\$55.00 Total Service Fees Charged:

•

Cost to Client:

NOTE: These agency service fees are normally setup in advance for new Travelog sites or can be added to the system by an 'Administrator' eg; Owner/Manager

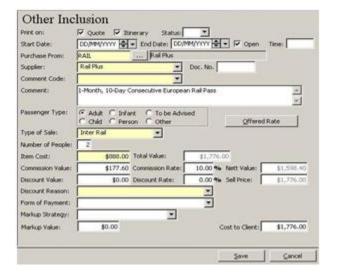


OTHER INCLUSIONS

This example is used for purchase and payment to Rail

Plus for a European Rail Pass. As with all the Other Inclusions: the print on itineraries and Quotes is optional, Start and End dates can be entered, and Discounts can be included and calculated.

OFFERRED RATE: is used for the Corporate Report section of Travelog whereby reports on corporate travel can be printed showing offered fares, charges fares, days away and destination statistics.



REMARKS

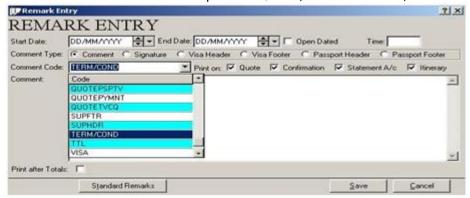
Remarks are used to place text into the DOCUMENTS TO PRINT in TRIP INFORMATION. Remarks allow documents to be developed and refined to produce a professional

result in turn eliminating the need to edit documentation in WORD or other Documentation programs.

Remarks

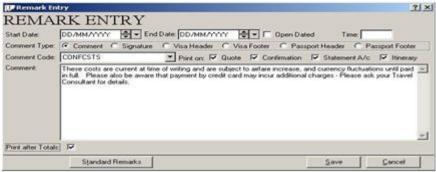
Press the REMARK icon to access the REMARK ENTRY screen. To add standard remarks (SET-UP IN BACK OFFICE) to the Document(s), press the drop down arrow at COMMENT CODE. A selection of standard remark codes will display. Highlight the selected remark and press Tab key. The text of the remark will download into the space adjacent to COMMENT. When remark is saved it will appear as a trip line in the window. If applicable, fill in START / END DATE.

- Select COMMENT TYPE (NOTE: Normally left as COMMENT)
- Select whether or not remark will print on QUOTE, CONFIRMATION, STATEMENT, ITINERARY



- Select YES on PRINT AFTER TOTALS as this helps clients notice these remarks
- SAVE, and remark will appear on TRIP INFORMATION screen.
- Standard Remarks, which fill in, can be adjusted or edited in the COMMENT section.

Free format remarks and comments can be added under REMARK ENTRY by placing the desired remark directly in the COMMENT area:



There is a further method of entering Standard Remarks, using the STANDARD REMARKS button at the bottom of the REMARK ENTRY screen. These are the same comment codes but this time selected against plain English descriptions for their usage.

Standard remarks can be selected one at a time to be transferred into

your Travel Services Booking. The actual codes used are linked from 'Standard Comments' setup in advance by your Travelog distributor or by an agency 'administrator'



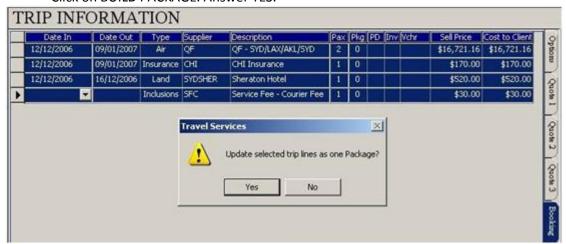


Travelog is able to display the total cost of the trip instead of the individual price breakdown of the booking. This is achieved using the BUILD PACKAGE button.

QUOTES, CONFIRMATION & STATEMENT OF ACCOUNT can all be expressed as a single package price.

- On left TRIP INFORMATION list bar, click the small down arrow to reveal further icons (if hidden).
- Highlight all the segments (using Ctrl & Left Mouse), which the package is to consist of.
- Click on BUILD PACKAGE. Answer YES.

Build Package



NOTE: Once a package has been built, it can also be 'unbuilt' or 'removed' by repeating the above steps but answering NO to the first part of the question that appears. A further screen will appear. Answer YES to remove package indicator from selected lines



A package can also be constructed using some, rather than 'all' of the lines within the TRIP INFORMATION window. This would occur if for some reason it is necessary to display only part of the booking as a package, with the rest of yoru Trip Lines displayed individually. In this case, move the lines in the package together, highlight them alone in blue, and press BUILD PACKAGE button repeating the above steps.

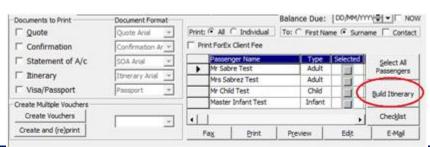
BUILD ITINERARY

The Build Itinerary button performs the same function as the BUILD ITINERARY button found in the lower right corner of the TRIP INFORMATION screen. The first

time the document type 'Itinerary' is selected, users will be prompted to 'Build Itinerary' automatically.

This is to ensure that relevant Trip lines are moved into a correct date order as required by the Consultant for documentation.

Build Itinerary



This is particularly important where travellers may be crossing date lines or time zones where multiple suppliers are being used on the same date. Please note that Travelog will not automatically differentiate time zones between countries and/or destinations.

SEND SUPPLIER BOOKING REQUESTS

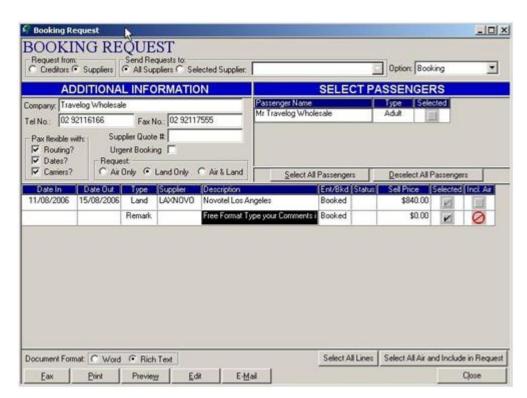


BOOKING REQUEST

Booking Request button allows a standard document to be printed, faxed or e-mailed to any given suppliers or creditors and would normally include related client and booking information required by these suppliers.

When this window opens you can select the relevant Supplier (or Creditor) the request is to be sent to. This will automatically select relevant trip line associated with the supplier to be included in the request

To send this request in a PDF Format you can 'Preview' the booking request, then select the 'Export to PDF option' via Microsoft Mail (MAPI).



Alternatively you can export to 'Application' which will open the document in a PDF reader where you can normally 'Attach' the document to an e-mail message.

Note: Room listings and other relevant comments about bookings can be added to the Travel Services file as a 'Remark' and these Remarks can then be 'Selected' to appear on your supplier's Booking Request.

E-mail versions will default to the selected supplier / creditor email address if this is setup against the relevant code(s).



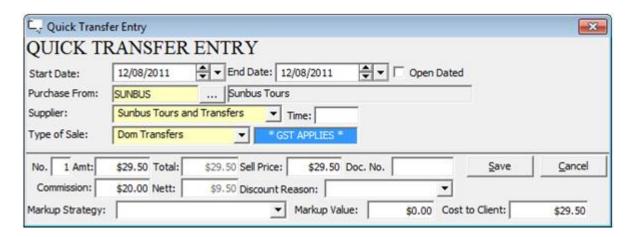
DEPARTUTRE TAX

This feature does not apply in Australia and is currently used by N.Z users only



QUICK TRANSFER

This area is used for transfer services frequently used incurring a fixed supplier charge and will allow you to record Payments to Suppliers in your 'Pay Supplier' or 'Quick Completion' Accounting areas.





SERVICE FEES

This area is designed to capture Service Fees charged by THE AGENCY. These can also be loaded from shortcut buttons in the 'Flight Sector' screen or from within any 'Land Booking' window.

If you have Service Fees that need to be paid to other suppliers then you should NOT be using this icon for those Service Fee types. Supplier Service Fees are accessible under the OTHER INCLUSIONS button available from the Left list bar.

The MANAGEMENT /SERVICE FEE below corresponds to the Agency Service Fees also raised under OTHER INCLUSIONS however this is a much quicker way of loading the Service Fees charged by your agency.



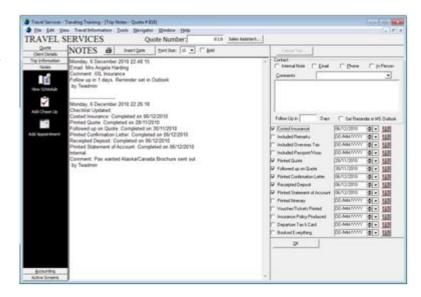
Notes 4. NOTES

Pressing the NOTES List Bar will access a free text entry area where notations about the particular Trip can be stored.

These notes would, for example, allow multiple consultants working on the same booking file, a common communication avenue.

Users can also copy/paste text from Fare or Booking information including from PNRs into this Window

The Consultant Checklist area is now also integrated within the notes window



CALENDAR ITEMS

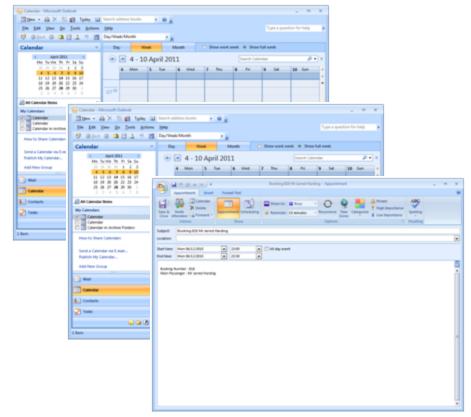
The following applications in the 'NOTES' area are only available if Microsoft 'Outlook' is installed on

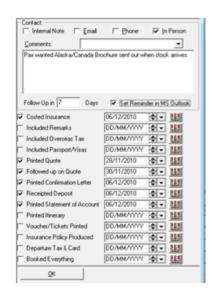
your PC











CHECKLIST & CALENDAR INTEGRATION

Additional NOTES can be added to your booking file using the Contact Area above the 'Checklist' By ticking/selecting the 'Set Reminder in Outlook' Option plus the 'Follow Up in # Days' field, this will open a 'Chase Up' window from 'MS Outlook'.

To add any of the individual checklist items to your MS Outlook calendar, click the small calendar icon to the right of the date fields.





5. ACCOUNTING

Click on ACCOUNTING and the following Icons will become accessible down the left-side List Bar:

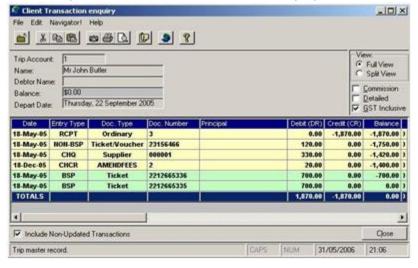


TRANSACTION DRILLDOWN

Click on TRANSACTION DRILLDOWN to access all accounting records for a particular trip. In particular, it is possible to see receipts taken from the client;

invoices raised for a corporate client and monies paid out to suppliers. A consultant should aim to have the file showing a balance of zero in the drilldown when completed.

- A Drilldown showing a MINUS figure means the booking is in CREDIT and has funds AVAILIABLE.
- Any outstanding amount will appear in a RED BOX
- Any reversals and credit notes will be displayed.



- FULL VIEW: Will give a full view of debits & credits Notice that in FULL VIEW, DOCUMENT TYPE & ENTRY TYPE is displayed.
- SPLIT VIEW: Will give a split full view with debits on the left & credits on the right of the screen (see below)

Scroll Buttons / Bars: Scroll Right or Left for more details of each transaction



<u>Clicking COMMISSION:</u> will give details of the following:

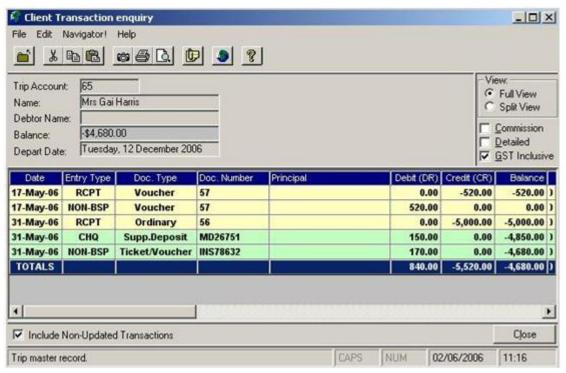
- 1. Gross Trip Value
- 2. Nett Gross
- 3. Commission
- 4. Yield/Margin
- 5. Non Commissionable Amount

<u>DETAILED:</u> Provides an extra line with details such as Suppliers, Payment Types and Pax Names.

FURTHER DETAILS OF THE TRANSACTION DRILLDOWN:

- A payment made by credit card is shown as a debit and credit amount on the trip
- Any other type of payment is shown as a debit amount on the trip
- Note that in the case of discounts, drilldown is not accurate until after updating of relevant data
- GREEN LINES: The Green Lines means they have been NOT been
- LISTED & UPDATED by the Office Manager or Administrator
- YELLOW LINES: The Yellow Lines have been LISTED
 & UPDATED
- by the Office Manager or Accounts Administrator
- Press note button to access REMARK ENTRY for trip. The consultant can record any accounting note about the trip. For example, it could be used to tell the System Administrator why the file is out of balance and what is being done to clear it, or if any amounts need to be written off.
- Pressing the Preview button allows a view of the CLIENT LEDGER





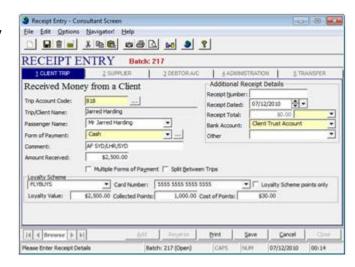
 Removing the tick from INCLUDE NON-UPDATED TRANSACTIONS will only allow the display of updated transactions, which relate to that particular trip file.



RECEIPTS

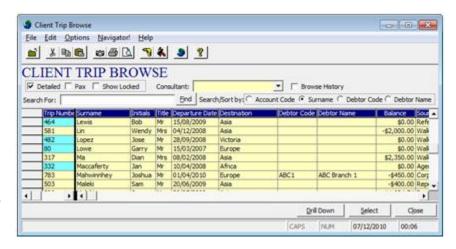
For the Receipting of client funds that would be banked into an Agency's Trust or Travel Account.

NOTE: It is only possible to receipt money to a file that has been turned into a booking. For money being held on file you will need to fill in Client Details screen (New Booking) and click on the CREATE AS BOOKING button.



1. CLIENT TRIP (Client Funds)

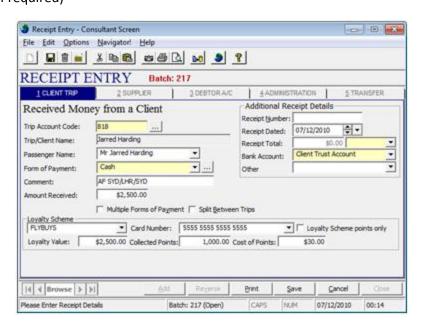
The TRIP ACCOUNT
CODE will normally
default to the
currently open
Trip/Client Account if
you started the
receipt from the
client's Travel Services
file. Press the
BROWSE button to
access the CLIENT TRIP
BROWSE to add or
recall a receipt for a
different trip.



- RECEIPT NUMBER will be automatically generated when receipt is printed/saved
- RECEIPT DATED will default to the current date
- BANK ACCOUNT Make sure the correct bank account is used
- PASSENGER NAME will default to the TRIP/CLIENT NAME. Alternative names can be chosen from the drop down list
- Select PAYMENT METHOD from the drop down list. Click OK to initialised Payment Details (if applicable)
- Complete any Payment Details Window that opens & click OK
- COMMENT should be used. It will be printed on Receipt and is useful for Back Office reconciliations.
- PAYMENT DESCRIPTION must be selected from the drop down list.
- OTHER COMMENT may be chosen from one of the standard codes listed. (Normally left blank)
- SAVE or PRINT (if required)

NOTE: When a receipt is printed it is automatically saved.

If the receipt has 'Multiple forms of payment' or is to be 'Split' between Trips, click in the relevant box and then click on save. Repeat the steps above to complete total amount received.



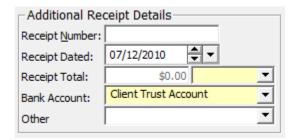
When completing the last part of the Receipt Entry, ensure you remove the tick from the 'Multi Form of Payment' or "Split between Trips' boxes before clicking on save.

FLYBUYS & LOYALTY SCHEMES

FLYBUYS AND OTHER LOYALTY SCHEMES CAN BE TRACKED AND RECORDED AT TIME OF RECEIPTING FUNDS. SETUP INSTRUCTION CAN BE FOUND IN THIS MANUAL.

Two Ways to Find/Retrieve a Receipt

NOTE - Once a List & Update* has been completed you are no longer able to Browse for a Receipt in the Receipt Entry Window *(The List & Update is where Transactions are posted from the Front Office into the Back Office Accounting Area)



Enter Receipt Number in RECEIPT NUMBER

Box (required receipt must be in the current batch - updated receipts will not be available in Front Office Receipt Windows)

Click CANCEL in RECEIPT ENTRY Window & Answer YES and then Search via BROWSE arrows



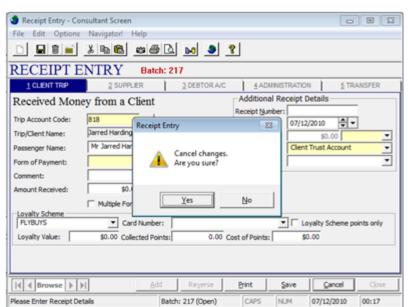
REVERSING RECEIPTS

NOTE – This can be done if receipts have been Updated but not yet banked (reconciled) if your Username will allow it

 If the original payment has been made incorrectly and this needs to be corrected the original payment needs to be reversed. (NOTE: A receipt cannot be modified once it has

been printed or saved). The corrections are then made and the new entry is paid again. Click RECEIPT MONEY (Must be a Booking), then click CANCEL.

 Click the BROWSE arrows on the Bottom Left Until you Display the Applicable Receipt



- Click REVERSAL Button. Note
- Comment Box will Show Reversal of Receipt Number. Answer yes.
- Click ADD. Re-Issue a New Receipt, and Click PRINT.
- Click CLOSE to Return to Trip Information.
- Check TRANSACTION DRILLDOWN & Close

MULTIPLE & SPLIT PAYMENT RECEIPTING

Issue a Multiple Form of Payment Receipt



- Click this box if you have more than one form of payment eg. Cheque & Visa
- There is NO LIMIT to the Number of Multiple Forms of Payment
- Place a tick in MULTIPLE FORM OF PAYMENT Box
- Enter details of first and successive forms of payment
- Select the SAVE button to save this portion of your receipt

BEFORE the last form of payment is entered, REMOVE TICK from the MULTIPLE FORM OF PAYMENT area which will allow you to fill in details for the last form of payment. Choose Print or Save to save the Receipt without Printing

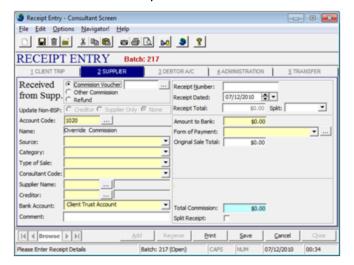
Issue a Receipt for payment of Multiple Trips

- Click this box if you have one form of Payment split between two different Trip Numbers.
- Multiple Forms of Payment Split Between Trips
- Place a tick in SPLIT BETWEEN TRIPS
- Enter details for the first trip number and SAVE
- Remove tick from SPLIT BETWEEN TRIPS and complete details of the second trip & PRINT.

'BA CK OFF ICE' RECEIPTING FOR CONSULTANTS:

SUPPLIER RECEIPTS (Commission Voucher)

This function will only be accessible to the consultant if previously set up by administrator and is to be

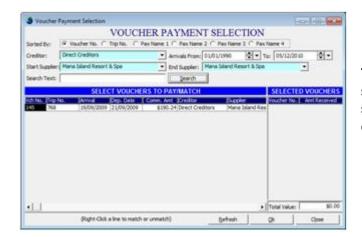


used when receiving a cheque from a Hotel, Car Hire Company etc for which the Agency has raised a Voucher for a client who has Paid Direct or had charges Billed Back to them. This will be the commission due against the raised voucher

Click on **ADD** and then click on the Browse Button next to the Commission Voucher box

NOTE: Should an error message occur that says the Account Code does not exist, you will need to check that the code has been added through General Ledger Maintenance, if not - the code

needs to be added or it may be that the account is set to Administrator use only, in which case you will need to be signed in as the System Administrator or have rights in the system.



The following voucher matching window should appear when you can make different selections to find vouchers matching commission payments.

SUPPLIER RECEIPTS

For bookings where clients have PAID DIRECT to the Hotel / Car / Supplier direct for services the agency is awaiting commission, the Creditor to select in most cases be 'DIRECT CREDITORS'. Any relevant Suppliers would then be available for selection from the Supplier Drop Down boxes

- 1. Select 'Sorted By' clicking the relevant option (normally by Voucher or PAX Name)
- 2. Select the Creditor by clicking the down arrow then select the relevant Arrival
- 3. from/to date to narrow down the search criteria to make it easier to locate the relevant vouchers.



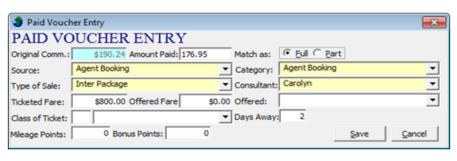
- 4. Select your Starting and Ending Suppliers to see unpaid commission/vouchers
- 5. Click Search which will then give you a listing of all unpaid commissions

Match Voucher

- 6. If you scroll to the right of this windows you will see the passenger name details
- 7. Click on the amount to match & then Right-Mouse

Click & select Match Voucher

Complete the window details with relevant information and then click on Save



<u>ORIGINAL COMM</u>. - Defaults from Voucher if pricing was complete in Land Booking Window <u>AMOUNT PAID</u> - defaults to the same amount as in the Original Commission box. This can be changed before saving to the value of any payment received from Suppliers

<u>MATCH AS</u> – If the amount is paid in Full then select the button Full. If this is a Part payment click the button for Part so that it is selected. Part payment may apply where the Supplier has only paid for 1 night's accommodation and it should be for 2 nights' accommodation. The balance will then remain as outstanding.

YELLOW BOXES— defaults from the voucher and can be changed

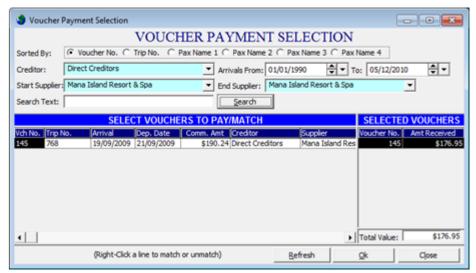
TICKETED FARE – defaults from the voucher if the pricing was entered in the Land Booking screen. This can be changed based on the actual commission received.

OFFERED FARE – defaults from the voucher if this window was completed in Land Booking OFFERED – This is the reason for the Offered Fare not having been accepted by the customer CLASS OF TICKET – Applies to vouchers created for an Airline Only

DAYS AWAY - This information flow to Back Office for the Corporate Reporting functions

The matched voucher amounts now appear on the Right Side in the Selected Vouchers box.

- 1. Click on Ok to save the details matched. Click Close if you need to cancel the matching.
- 2. Now select the Payment Method and complete the payment details
- 3. Make sure the Receipt Dated field and the Bank Account used are correct



4. Cick Save and the receipt will split if you have matched more than one voucher to the total value the cheque received.

OTHER COMMISSION - Mainly used for Credit Card Commission Payments

To be used when receipting other commission that is not received from a voucher being generated, such as commission from a Wholesaler for payments made direct to them with the client's credit card.

Click on ADD & click OTHER COMMISSION

^{**} To remove an incorrect matching in this area, simply right-click with your mouse on matched amounts to the right of the Voucher Payment Selection window **

- ACCOUNT CODE will default
- Click on UPDATE NON-BSP **CREDITOR** button
- Fill in SUPPLIER NAME and CREDITOR Code any original Non BSP entry would have gone to.
- Make sure the RECEIPT DATED is correct for the entry.
- BANK ACCOUNT will default - check this is the correct **Bank Account**
- COMMENT is optional however suggest using original booking number(s) as the

comment

- Fill in the AMOUNT TO BANK and also your
- **PAYMENT METHOD**
- If the receipt is 'split between trips' click in SPLIT RECEIPT box and repeat above steps. Remember to remove the tick from the split box for the last entry.

Receipt Entry - Consultant Screen

Elle Edit Options Navigatori Help

RECEIPT ENTRY Batch: 17

Creditors Control Account

Creditor QFCCCF Qaritas Holidayo
Bank Account Clerk Trust Account

8kg # QF120984

QFCCCF |Q antas Holidaya

1 CLENT THE 2 SUPPLER

Received Commision Voucher

from Supp. C Other Commission

Account Code: 6130

Supplier Name:

D 28 × 126 550 w 9 ?

2 DEBTOR ALC

__ Receipt Number

Receipt Dated.

Amount to Bank:

Total Commission:

Print

Split Receipt

Form of Payment

Receipt Total

ADMINISTRATION

12/01/2005

\$92.80

\$92.80

12/01/2005

NUM

\$0.00 Split

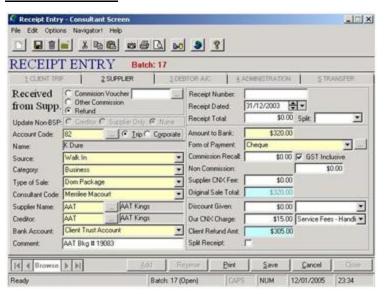
SAVE or PRINT (if required)

Note: When a receipt is printed it is also automatically saved.

When these entries are list/updated the amount that has been receipted will then appear in Non BSP Supplier Return area matching amounts due.

Refer to Non-BSP Supplier Return for further details.

SUPPLIER - Refund



Click on ADD and on REFUND

-IOX

*

- Fill in the ACCOUNT CODE (Trip or Corporate)
- SOURCE, CATEGORY, TYPE OF SALE, CONSULTANT CODE should come through from the Trip code (Travel Services

Booking #) that is selected. Use browse Key if Trip Number unknown.

 Fill in SUPPLIER NAME, CREDITOR CODE (use browse boxes if necessary)

- Make sure the RECEIPT DATED and the BANK ACCOUNT are correct
- COMMENT is optional
- Fill in AMOUNT TO BANK. Fill in PAYMENT METHOD
- Fill in COMMISSION RECALL, the amount of commission you made on the original sale
- If applicable, enter in any NON- COMMISSION amounts paid out on the
- original sale to supplier
- Fill in SUPPLIER CNX FEE. That is any cancellation fees charged by wholesaler, hotel etc.
- ORIGINAL SALE TOTAL will calculate based on amounts entered in the previous boxes.
- DISCOUNT GIVEN and OUR CNX CHARGE (where applicable). Remember to select the relevant Type of Sale from the drop down menu to the right of this area – Normally 'Service Fees' for Cancellations.
- Check the amount you are refunding to your client matches CLIENT REFUND AMT
- If this receipt is split between trips repeat above steps.

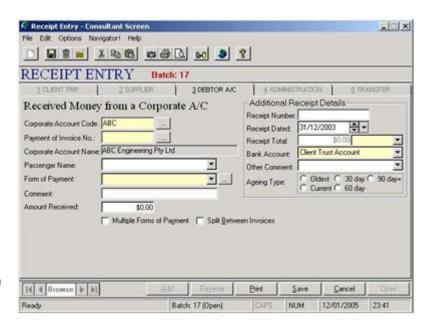
Remember to remove the tick from Split Receipt box on the last part of the entry before saving.

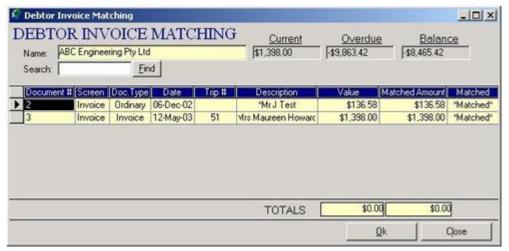
SAVE or PRINT (if applicable)

Note: When a receipt is printed it is automatically saved as well.

Corporate / Debtor Receipts

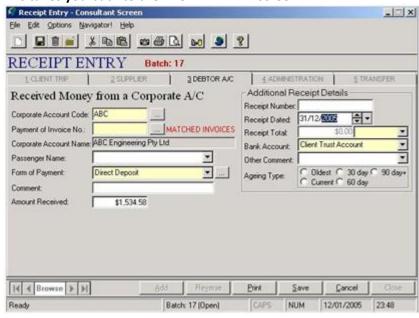
- Click on the ADD Button
- Fill in CORPORATE ACCOUNT CODE (use Browse & Select if need be)
- Click on Browse box by PAYMENT OF INVOICE NO.. This will bring up DEBTOR INVOICE MATCHING window.
- Select the invoice being paid and click in the last column – MATCHED.





- Type 'M' if paying the invoice in full or 'P' if partially paying invoices then type MATCHED AMOUNT
- Once you've selected or 'MATCHED' all invoices being paid with this Receipt click on OK.

This takes you back to the RECEIPT ENTRY screen



- Fill in the selected PAYMENT METHOD
 - COMMENT is optional
- AMOUNT RECEIVED will have defaulted from the matching of your invoices
- Ensure the RECEIPT DATED and the BANK ACCOUNT are correct
 - Click on SAVE

NOTE: Clicking the Print button will automatically SAVE your receipt entry

INVOICE CORPORATE/DEBTOR ACCOUNTS

Generating Invoices

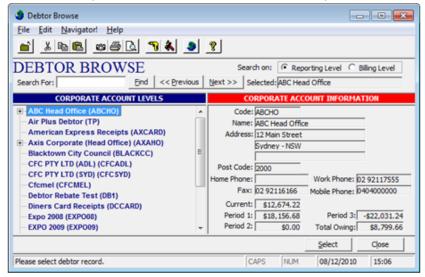


- To Issue an Invoice to a Company / Debtor as a Form of Payment This can be done at the time of making the Original Booking.
- Note you can only invoice from a Booking linked to corporate account
- The booking must first be linked to a Debtor at the bottom of the

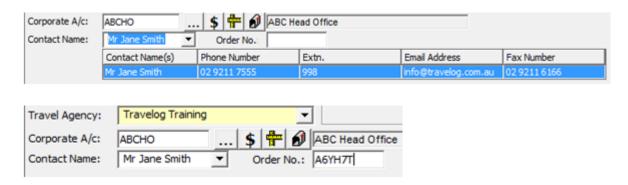
CLIENT DETAILS screen.



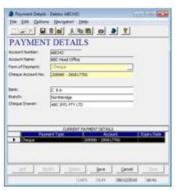
• Press the BROWSE BUTTON adjacent to CORPORATE A/C to access the DEBTOR BROWSE screen. This will allow you to SELECT the relevant Debtor and press Select Tab.



- The debtor code fills in at CORPORATE A/C.
- Select CONTACT NAME from the drop down list or fill in. Fill in ORDER NUMBER if used.
- Fill in ORDER NUMBER if used NOTE: Order numbers are sometimes referred to as COST CENTRES
 or PURCHASE ORDER numbers



 Check and/or enter PAYMENT DETAILS, RULES AND REGULATIONS & DEBTOR ADDRESS DETAILS, which are essentially the same as those used with the client profile, except that they are used to record details about the Debtor.







X

No

- Complete related TRIP INFORMATION and Create As booking. (Section 3 Trip Information)
- Under your ACCOUNTING list bar, click on GENERATE INVOICE. This is for a situation where all the
 booked lines for a particular passenger will be invoiced to the corporate, with no part having been
 paid privately alternatively select individual lines to be invoiced then click on GENERATE INVOICE
 (See Invoicing only PART of a Booking)

Travel Services

- Answer YES to question.
- The INVOICE PASSENGER SELECTION window appears.
- Place a tick in the BOX IN SELECTED column next to the TYPE OF passenger(s) to be included on the invoice.

Those passengers not ticked are either linked to the profile, but not travelling on this booking or they are part of the booking paying separately.

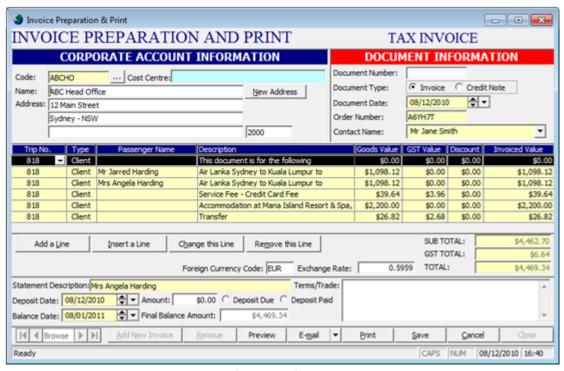
- Click Select All Passengers button
- In STATEMENT COMMENT Users can change small comment to appear in the Debtor
- Statement in relation to this invoice.
- Press INVOICE.
- NEW ADDRESS enables the selection of another address from up to six possible choices set up by the system administrators in the Debtor Maintenance area.



Create an Invoice for all booked trip lines?

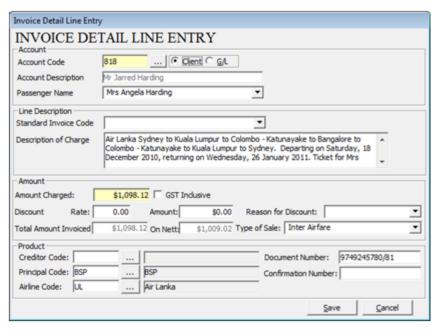
Yes





- COST CENTRE enables linking of a head office to a sub-branch.
- If the invoice is for an initial deposit, or a deposit has already been paid, press DEPOSIT DUE or DEPOSIT PAID as appropriate, fill in AMOUNT and DEPOSIT DATE & BALANCE DATE.
- DOCUMENT NUMBER is generated automatically, and the comment in TERMS & TRADE fills in from the Back Office set-up. Free text remarks can also be added in this space.

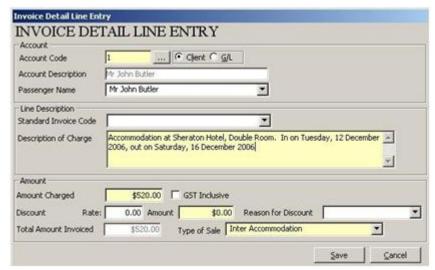
An Invoice can be customised further by using the ADD, INSERT, CHANGE or REMOVE LINE button(s). All invoices generated in Travel Services can be E-mailed to your clients using the Email button next to the PRINT and SAVE Buttons. You can also send Invoices via e-mail in PDF Format from the back office after previewing the Invoice/Credit Note on- screen



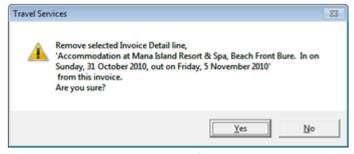
• CHANGE A LINE. This enables access to the INVOICE DETAIL LINE ENTRY screen.

(NOTE: you must first highlight the line to change by clicking anywhere on the line first.) • Clicking the down arrow on the highlighted invoice line also opens the details of the Invoice line entry.

Trip No.	Туре	Passenger Name/Booking Details	Goods Value	Tax Value
15	Client	This document is for the following	\$0.00	\$0.00
15	Client	Tour with Qantas Australian Holidays, .	\$1,695.00	\$0.00
15	Client	Ready Plan Australia insurance policy,	\$120.00	\$0.00
15	Client	Transfer	\$20.00	\$0.00
15 🔻	Client	Accommodation at Novotel Melbourne on	\$5,355.00	\$0.00
15	Client	Accommodation at Hertz Australia, . In on	\$1,080.00	\$0.00
15	Client	Courier Fee for Delivery of tickets and	\$35.00	\$0.00



- DESCRIPTION OF CHARGE is sourced from the Trip Lines and shown in full. This is how it will print on the invoice however this area can be edited using free text.
- A standard comment can be entered in STANDARD INVOICE CODE by choosing from the selection in the drop-down list. This will then appear in DESCRIPTION OF CHARGE. This can be set up to appear at the beginning, middle or end of free-format invoice data. Otherwise, free text alone can be used in this area.
- Fill in AMOUNT CHARGED, etc as required. This will be added to the invoiced total.
- SAVE
- GST is mandatory, and would need to be ticked or un-ticked if GST applies.
- Pressing REMOVE A LINE not only removes the highlighted line on the invoice, but deducts the invoiced value of the deleted line from the invoice total



INSERT A LINE allows insertion of a line above the line highlighted in black

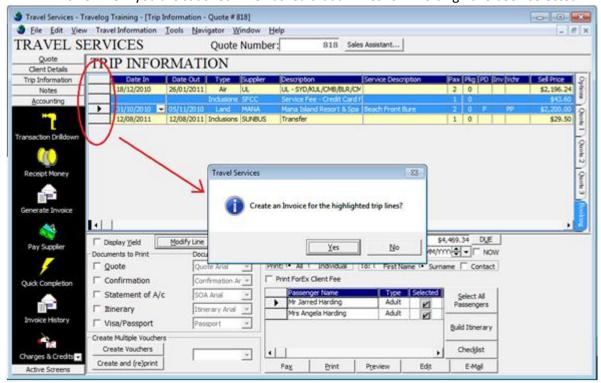
Invoice Line entries can also be arranged in any sequence the same way as re-ordering itineraries.

 Click Print for a hard copy of the invoice and the word "Printed" will appear in top right hand corner

NOTE: Only one 'Tax' Invoice can be printed from Travel Services and all other printed copies will read 'Copy' Invoice. To print additional 'copies' you must go to the Invoice History Icon and print from the copy that appears. A 'Tax Invoice' can only be printed again by a system 'Administrator' from the Back Office 'Invoice Preparation and Print' window.

Invoicing only part of a booking

- Under TRIP INFORMATION highlight the lines to be included on invoice using the Control Button
 on your keyboard until each selected line turns Blue (Hold the Ctrl key down and click on the left
 hand grey section of each line selected)
- In the Accounting LIST BAR, Click on GNERATE INVOICE
- Answer YES if you are satisfied when asked that all lines for invoicing have been selected.



Please review additional questions the System may prompt you with as Travelog will take into Account any amounts previously receipted to your Travel Services Trip Number. The amounts can then be deducted form any Invoices created

• Fill in INVOICE PASSENGER SELECTION as in the previous example, and continue as per details contained in the GENERATE INVOICE section of this manual.

<u>SECTION 4 – NOTES & CALENDAR (CTRL+E)</u>

UNDERSTANDING TRANSACTION / PAYMENT TYPES

PAY SUPPLIER

This is where Front Office users raise Accounting entries for the payment of airline tickets, accommodation, car hire, departure tax, insurance etc. Many items are simply 'PAID' into the Back Office for reconciliations at a later date by Administrators or Back Office Users (e.g. BSP or NON-NSP Entries)

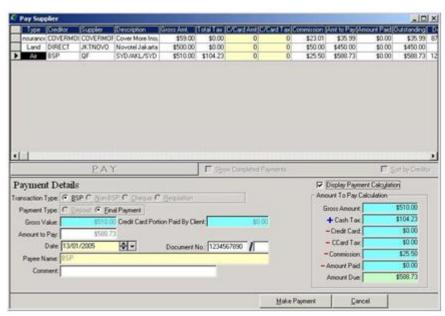
BSP ENTRIES are used by the Back Office for the reconciling of the weekly IATA Billing for E-Tickets issued in your own office. Other Tickets purchased from a Wholesaler or Airline that get paid later are called 'NON- BSP' Entries.

Pay Supplier - BSP

Pay Supplier - e.g. BSP Ticket issued.

- Under the ACCOUNTING LIST BAAR Click on PAY SUPPLIER
- Click anywhere on the trip line that is to be paid except for YELLOW C/CARD AMT boxes
- Click on the PAY button in the middle of the screen.
- On the bottom half of this window the BSP button is selected and the FINAL PAYMENT button is also selected This should always default for air tickets paid through BSP

Example; Click on AIR so that the box is highlighted in black.



NOTE: The pricing has come through from the Air Segment Window where the pricing was originally added

- Click on DISPLAY PAYMENT CALCULATION and a AMOUNT TO PAY CALCULATION will display to show how the payment has been calculated based on costing previously entered.
- When payment is by credit card, Travel card or Flight card the net amount is the commission due on the ticket. This is shown as a negative amount due back from BSP or your NON-BSP Supplier
- When payment is anything other than credit card then the net amount due is the GROSS
 AMOUNT LESS any commission PLUS any prepaid taxes (if applicable). This is shown as a positive
 amount due to BSP / NON-BSP Suppliers.
- Enter the DOCUMENT NUMBER, (This will be already there if ticketed in the Office and then the Air record imported into Travelog) - this is the ticket number. Enter 10 Digits EXCLUDING Airline Code (EG;
- 081 for QANTAS) For any NON-BSP tickets this information is normally manually entered.
- Click on CANCEL if the calculation is not correct or Click MAKE PAYMENT
- The line selected for payment will now disappear from the screen
- Click CLOSE and return to the Trip information window

Now click TRANSACTION DRILLDOWN to see that the payment made has gone through to the accounting area correctly. Note the Balance of the file. A payment made by credit card is shown as a debit amount on the trip. Any other type of payment is shown as a debit amount on the trip (including reversals)

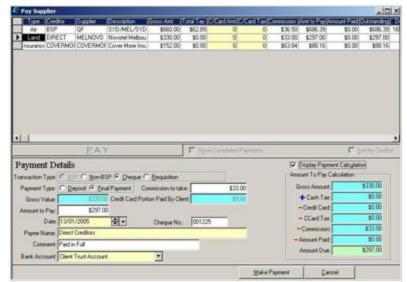
PAY SUPPLIER - NON BSP OR CHEQUE?

Pay Supplier - Cheque Entries

This is used when payment is made NOW to your Supplier by way of CHEQUE, MONEY DIRECT, SMART MONEY, B-PAY or EFT. If an amount is coming out of your Bank Account these are handled as Cheque Entries in Travelog.

- From the Accounting List Bar click on PAY SUPPLIER
- Click on the word that appears in the TYPE box so that the box is highlighted in black for the line that is going to be paid in this area
- Click on PAY in the middle of the screen.

In the bottom half of this window check TRANSACTION TYPE. When payment is made NOW to your Supplier this should be selected as a CHEQUE Entry. Where payment is by return (i.e. one payment for multiple bookings) then the NON-BSP button is selected. When Passing a CREDIT CARD to your Creditor nothing is happening to your Bank



Accounts so it is NOT A CHEQUE ENTRY and should only be entered as NON-BSP

NOTE: The System Administrator will normally setup The Creditor Code with Cheque or NON-BSP defaults.

Where each booking is paid for on an individual basis, the CHEQUE button is normally selected.

- The pricing displayed in the top half of the screen has come through from the applicable Booking Window in the
- TRIP INFORMATION area where the pricing was originally added by the consultant
- Also check PAYMENT TYPE. If full payment is being made, then FINAL PAYMENT button is green.
- Click on DISPLAY PAYMENT CALCULATION and a box will come up to show how the payment has been calculated
- For a NON-BSP payment, enter the DOCUMENT NUMBER, this is the Invoice number, Wholesaler booking number or an Insurance policy number – which ever is applicable to your file.
- When physically writing a cheque for that trip and allocating a cheque number or money direct number, change
- Transaction Type to Cheque. Enter CHEQUE NO & Select BANK ACCOUNT.
- For 'one off' suppliers, DIRECT can be used as a CREDITOR in the LAND BOOKING windows. For PAYEE NAME (as in the example above) delete DIRECT and add the supplier name (In this case, Novotel On Collins - Melbourne)
- Click on CANCEL if the calculation is not correct OR click on MAKE PAYMENT
- The line selected for payment will now disappear from the top half of your screen
- Click CLOSE and return to the TRIP INFORMATION window

Now click on the TRANSACTION DRILLDOWN option to see that any payment made has now been captured.

NOTE: A payment made by credit card is shown as a debit and credit amount in the trip Transaction Drilldown – Any other type of payment is shown as a debit amount in Drilldowns

CHEQUE DEPOSIT TO A WHOLESALER

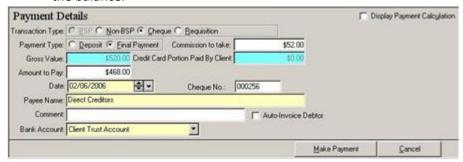
PAYMENT TYPES:

If paying a Cheque deposit to a supplier:

This is used when deposit payment is made NOW to your Supplier by way of sending REAL CHEQUES / MONEY DIRECT / SMART MONEY / BPAY / EFT *. If any amount is being debited now from your Bank Account these are all handled as Cheque Entries.

- Open the booking and click on the accounting tab.
- Click on pay supplier and highlight the line to pay.
- Click on the PAYMENT TYPE BUTTON next to DEPOSIT on the bottom half of the screen.
- Enter the amount paid to the supplier, date of the cheque or EFT* incl document number).

• Click on pay. The line will still appear at the top of the screen to enable selection when paying the balance.



^{*} EFT = Electronic Funds Transfer (eg; Money Direct / Smart Money etc...)

CREDIT CARD DEPOSIT TO A WHOLESALER

Advising a credit card number to a Wholesaler for a deposit:

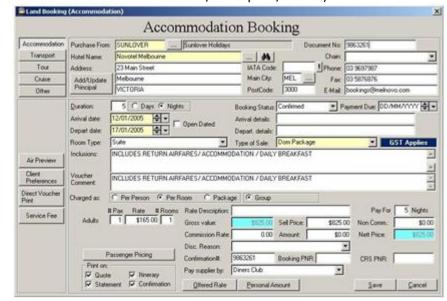
NOTE THAT FOR THIS EXAMPLE WE ARE USING A FLIGHT / HOTEL PACKAGE SO THE FLIGHT DETAILS MUST BE ENTERED INTO THE AIR BOOKING WINDOW WITHOUT ANY PRICING LINKED AS WE ARE ENTERING ALL PRICING DETAILS INTO THE LAND BOOKING WINDOW. THIS WAY WHEN YOU PRINT A CONFIRMATION FROM TRAVEL SERVICES THE FLIGHT DETAILS WILL ALSO BE INCLUDED.

• Fill in relevant LANDBOOKING window Accommodation / Transport / Tour...) with details of

Travel and BUILD
PACKAGE from all
relevant Lines in Trip
Information area

Travelog suggest paying supplier for full amounts at time of advising C/Card number for the balance payment (NOTE: all Credit Card bookings MUST be paid to Back Office as NON-BSP supplier payments)

Trip lines can be copied and manipulated in the BOOKING TAB of the Trip



Information are to process deposit payments to suppliers. We suggest creating separate Trip Lines for each payment, as the total value of commission will be captured in the Final Payment to Supplier. You can then 'hide' these additional lines by selecting only those lines in the OPTIONS area that make up your booking.

REVERSING TRAVEL SERVICES PAYMENTS

REVERSING PAYMENTS made previously in the 'PAY SUPPLIER' area

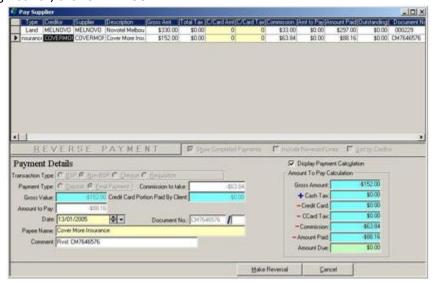
If a payment has been made incorrectly it will need to be corrected by reversing the original payment. You MUST REVERSE your original payment **FIRST** in the Pay Supplier area and **THEN** corrections can be made for the relevant Trip Line. The amended entry can then be paid again.

• From the Accounting List Bar, click on PAY SUPPLIER

 Click in SHOW COMPLETED PAYMENTS.

The payments already made to your suppliers will then be displayed.

 Select and highlight the payment to be reversed as per normal supplier payment procedure

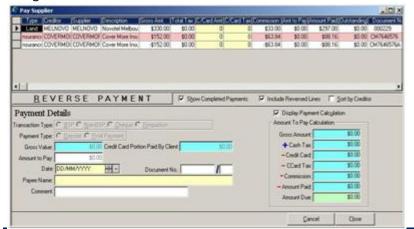


Click the REVERSE PAYMENT bar in the middle of the screen,

IN MOST CASES, PAYMENTS SHOULD BE REVERSED (AND THEN RE-ENTERED) ON THE ORIGINAL DATE OF THE ENTRY TO ESURE SALES ARE CAPTURED IN THE CORRECT (ORIGINAL) PERIOD. PLEASE CHECK WITH YOUR MANAGER IF UNSURE

Click MAKE REVERSAL at the bottom of the screen.

The line selected for payment will disappear from the screen and the reversal payment will be displayed in its place. To show the original payments as well as reversals, click INCLUDE REVERSED LINES in the middle of the screen. The original payments, which have been reversed, will display with a red background



- Go back to Land Booking Window where pricing was loaded incorrectly and correct details
- PAY SUPPLIER as per normal procedure

Check TRANSACTION DRILLDOWN. The original entry should be there, then the reversal entry and then the corrected entry

Note: When payments are made, it is reflected in the TRIP INFORMATION Window shown in the PD column.

- F: Fully Paid
- P: Partially Paid
- R: Reversed Payment
- Blank Not Paid



USING QUICK COMPLETION



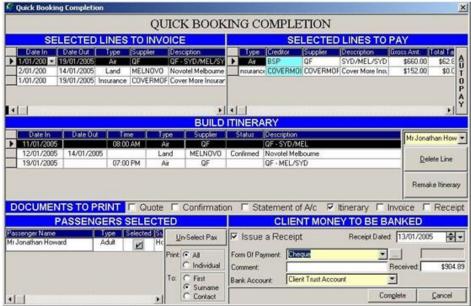
QUICK COMPLETION

This function allows consultants to complete all Client Accounting including payments and receipts and also create detailed client documentation all in the one area. Consultants need to be aware that this area will only allow FULL and

FINAL PAYMENTS to be made to suppliers / Creditors.

If deposit amounts need to be entered these will need to be completed in the PAY SUPPLIER area.

 Highlight the lines to pay on the top of the screen and click on the AUTOPAY button on the right side of the screen – Check that your relevant document numbers have been entered and if not you can add them at this stage by typing the numbers in the DOCUMENT NUMBER box.



If you wish to print an itinerary click on BUILD ITINERARY, or Click on REMAKE ITINERARY and arrange the lines to the correct order.

Select **DOCUMENTS TO PRINT** – Note: Invoice will appear if Client Detail screen reflects it has been linked to a Debtor and you may need to select lines to be Invoiced (TOP LEFT-HAND SIDE)

- Select Passengers in PASSENGER SELECTED
- Complete Receipt details under CLIENT MONEY TO BE BANKED
- Click on COMPLETE Button This will complete all fields Receipt and Pay Supplier all at once.
- Check Transaction Drill Down for Zero Balances

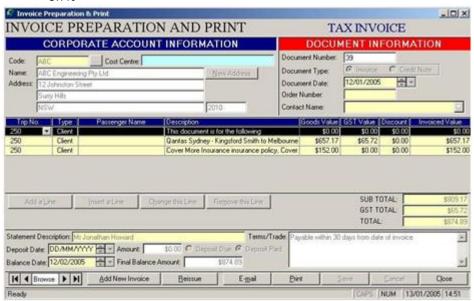
Travelog suggests only Paying Suppliers this way if tickets are issued same day as it is very easy for a consultant to forget the requirement to back-date transactions. For BSP tickets however, the date of transaction will automatically recognize the ticketing date imported from the CRS and stored within the 'Air Booking' pricing windows

INVOICE HISTORY



INVOICE COPY

- To issue a copy of an invoice, press INVOICE HISTORY in the left list bar
- Using the BROWSE arrows on the INVOICE PREPARATION AND PRINT screen, scroll through and locate the required invoice.
- Note that a previously printed invoice will have PRINTED written on it.
- Press PRINT and the invoice will be re-printed with 'Copy Invoice' or 'Copy Credit Note' printed on it

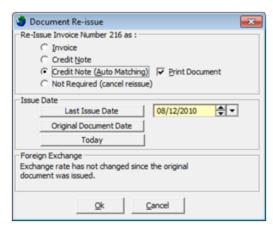


REVERSING INVOICES / CREDIT NOTES

CREDIT NOTES

Invoices CANNOT be edited, cancelled or reversed. The only 'Adjustment' to the transaction is to raise a CREDIT NOTE on all or part of the original invoice.

 Once again, press INVOICE HISTORY, and search for the invoice you want to credit by using the Browse function. When the correct INVOICE PREPARATION AND PRINT screen appears, press REISSUE, and select CREDIT NOTE or CREDIT NOTE (AUTO-MATCHING) from the DOCUMENT RE-ISSUE screen that opens. The choice selected will then print after clicking OK.



Choosing INVOICE will repeat the original invoice, and NOT REQUIRED will exit the screen

NOTE: Auto matching means the Credit Note will be automatically matched with the invoice selected in Back Office 'Debtors Credit Allocation'. We strongly advise using this option where possible when creating credit notes for the EXACT amount relating to original Invoices issued

NOTE: The number sequence of Credit Notes are generated automatically in Travelog.

CHARGES AND CREDIT ENTRY



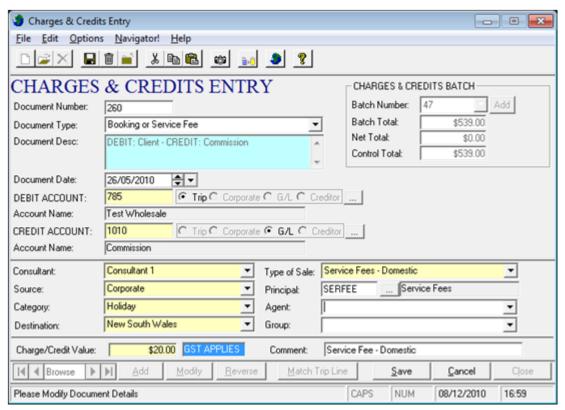
CHARGES & CREDITS

Charges and Credit entries are essentially Journal entries in your accounting area(s)

except that these will update the agency sales reports where a journal cannot.

Can be used for charges against client/trip files, for items such as a Credit Card fees, Costs of Couriers, Postage, amendment fees, etc and allow the consultant to balance files correctly. Charges and Credit entries can also be used to transfer funds between clients, to take up any extra commission values and for applying discounts...

Charges and credits do not display in trip information, and for this reason it is more appropriate to use Service Fees where the transaction needs to be displayed in the Trip Lines and for printing on Confirmations and Statement of Account etc...



- From the ACCOUNTING LIST BAR select CHARGES AND CREDITS and Click on ADD.
- Select the DOCUMENT TYPE. (This selection is set up by the System Administrator in Codes Maintenance)
- Depending on the type of Charges and Credit Entry, select the DEBIT ACCOUNT & CREDIT ACCOUNT codes.
- Enter TYPE OF SALE (and PRINCIPAL if a Supplier is involved in the transaction.)
 - Enter CHARGE / CREDIT VALUE.
 - Click on SAVE to save this against your own file

New Quote Harding #818 Hawke #6 Wood #4 Fry #45 New Quote

6. ACTIVE SCREENS

Travel Services users can simultaneously work on a number of active Quotes or Bookings (up to seven) at any one time and the Active Screens area will allow consultants to 'switch' between them quickly and easily.

Each open booking / trip number will be displayed under the ACTIVE SCREENS tab and can be accessed by pressing the respective 'Name & File number' or the 'NEW QUOTE' icon within this area.

Travel Services Consultant Flow Paths:

Leisure Booking: Air

Make a new Booking:

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on NEW QUOTE
- Click on IMPORT FROM CRS (when flights are booked in CRS)
- Complete all yellow (compulsory) fields on CLIENT DETAILS screen
- Click on CREATE AS BOOKING to open Back Office Accounting File (top right of screen)
- Click on TRIP INFORMATION List Bar
- MODIFY trip line for FLIGHT SECTOR INFORMATION
- ADD PRICING for AIR PASSENGER PRICING
- (Add PRICING, PURCHASED FROM, PASSENGER, TYPE OF SALE,)
- Add LAND BOOKING/INSURANCE if required.
- Click on QUOTE List Bar
- Select SAVE

Receipt money

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on MODIFY Fill in SEARCH BY and SELECT.
- Click on ACCOUNTING List Bar, then RECEIPT MONEY.
- Fill in RECEIPT ENTRY, PRINT, CLOSE
- Check TRANSACTION DRILLDOWN
- Click on QUOTE List Bar
- Select SAVE

Pay supplier

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on MODIFY Fill in SEARCH BY and SELECT.
- Click on Accounting List Bar, then PAY SUPPLIER
- MAKE A PAYMENT screen Click PAY, then MAKE PAYMENT and lastly CLOSE
- Click on TRANSACTION DRILLDOWN to check the balance of your file
- Click on QUOTE List Bar
- Select SAVE

Print Documents - Quote, Confirmation, Statement of Account

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on MODIFY Fill in SEARCH BY and SELECT.
- Click TRIP INFORMATION list Bar
- OPTIONAL: Click REMARKS ICON
- Select from COMMENT CODE or free text in COMMENT, and SAVE
- Under DOCUMENTS TO PRINT, tick next to QUOTE and/or CONFIRMATION and/or STATEMENT OF ACCOUNT
- FAX and/or
- PRINT and/or
- PREVIEW, then print and/or

- EDIT and/or
- E-MAIL
- Click on QUOTE List Bar
- Select SAVE

Print Documents - Itinerary

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on MODIFY Fill in SEARCH BY and SELECT.
- TRIP INFORMATION SELECT (ALL) PASSENGERS
- BUILD ITINERARY
- REMAKE ITINERARY
- BACK TO TRIP INFORMATION

Add Remarks

- TRIP INFORMATION List Bar Click REMARKS Icon
- Select from COMMENT CODE or free text in COMMENT, and SAVE
- BUILD ITINERARY
- REMAKE ITINERARY, answer NO
- BACK TO TRIP INFORMATION
- Under DOCUMENTS TO PRINT, tick next to ITINERARY
- FAX and/or
- PRINT and/or
- PREVIEW, then print and/or
- EDIT and/or
- E-MAIL
- Click on QUOTE List Bar
- Select SAVE

Leisure Booking: Air - Receipt deposit, balance

Receipt deposit

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on NEW QUOTE
- Click on IMPORT FROM CRS
- Complete all yellow (compulsory) fields on CLIENT DETAILS screen
- Click on CREATE AS BOOKING to open Back Office Accounting File (top right of screen)
- Click on TRIP INFORMATION List Bar
- MODIFY trip line for FLIGHT SECTOR INFORMATION
- ADD PRICING for AIR PASSENGER PRICING
- (Add PRICING, PURCHASED FROM, PASSENGER, TYPE OF SALE,)
- Add LAND BOOKING / INSURANCE if required.
- QUOTE
- SAVE

- Click on Accounting List Bar, then RECEIPT MONEY.
- Fill in RECEIPT ENTRY, PRINT, CLOSE
- Check TRANSACTION DRILLDOWN
- Click on QUOTE List Bar
- Select SAVE

Receipt Balance

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on MODIFY Fill in SEARCH BY and SELECT.
- Click on Accounting List Bar, then RECEIPT MONEY icon
- Click on DUE button (middle RHS of screen) check balance owing
- Fill in RECEIPT ENTRY, PRINT, CLOSE
- Check TRANSACTION DRILLDOWN
- Click on QUOTE List Bar
- Select SAVE

Air Booking, credit card details to airline

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on NEW QUOTE
- Click on IMPORT FROM CRS
- Complete all yellow (compulsory) fields on CLIENT DETAILS screen
- Click on CREATE AS BOOKING to open Back Office Accounting File (top right of screen)
- Click on TRIP INFORMATION List Bar
- MODIFY trip line for FLIGHT SECTOR INFORMATION
- ADD PRICING for AIR PASSENGER PRICING
- (Add PRICING, PURCHASED FROM, PASSENGER, TYPE OF SALE,)
- PAYMENT TYPE will be the credit card offered by client
- Click ACCOUNTING list bar, then PAY SUPPLIER icon
- PAY, MAKE PAYMENT then CLOSE
- Click on TRANSACTION DRILLDOWN to check your file balances
- Click on QUOTE List Bar
- Select SAVE

Corporate Booking:

- Open TRAVEL SERVICES
- Click on QUOTE on List Bar (left-hand side of screen)
- Click on NEW QUOTE
- Click on IMPORT FROM CRS
- Complete all yellow fields on CLIENT DETAILS screen
- Link to CORPORATE A/C at bottom of CLIENT DETAILS screen
- Click on CREATE AS BOOKING to open Back Office Accounting File (top right of screen)
- Click on TRIP INFORMATION List Bar

- MODIFY trip line for FLIGHT SECTOR INFORMATION
- ADD PRICING for AIR PASSENGER PRICING (Add PRICING, PURCHASED FROM, PASSENGER and TYPE OF SALE)
- Add LAND BOOKING / INSURANCE if required.
- Click on ACCOUNTING List Bar
- Click GENERATE INVOICE icon (You will be asked if you wish to generate an invoice from all of the booked lines.
- Select yes unless only part of the booking is to be invoiced)
- The INVOICE PASSENGER SELECTION screen will appear. SELECT ALL or tick next to the passenger name in the
- SELECTED column until a tick appears next to the name.
- Click on INVOICE.
- The INVOICE PREPARATION AND PRINT screen allows modification of the details.
- To change the details on a line, highlight the line and click on CHANGE A LINE
- PRINT, then CLOSE.
- Creating an invoice credits the client account so that when you pay supplier the file balances.
- PAY SUPPLIER(S)
- Click on TRANSACTION DRILLDOWN to check balance on file
- Click on QUOTE List Bar
- Select SAVE

Coach Booking

- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on NEW QUOTE
- Complete all yellow (compulsory) fields on CLIENT DETAILS screen
- Click on CREATE AS BOOKING to open Back Office Accounting File (top right of screen)
- Click on TRIP INFORMATION List Bar
- Enter SERVICE FEES if applicable
- Use LAND BOOKING then TOUR Screen. Include ticket number in document number area.
- ACCOUNTING RECEIPT MONEY
- PAY SUPPLIER
- Click on TRANSACTION DRILLDOWN to check balance on file
- Click on QUOTE List Bar
- Select SAVE

Corporate Air Booking - Debtor C/CARD to airline

- Open TRAVEL SERVICES
- Click on QUOTE on List Bar (left hand side of the screen).
- Click on NEW QUOTE
- Click on IMPORT FROM CRS
- Complete all yellow fields on CLIENT DETAILS screen
- Link to CORPORATE A/C at bottom of CLIENT DETAILS screen
- Click on CREATE AS BOOKING to open Back Office Accounting File (top right of screen)

- Click on TRIP INFORMATION List Bar
- MODIFY trip line for FLIGHT SECTOR INFORMATION
- ADD PRICING for AIR PASSENGER PRICING
- (Add PRICING, PURCHASED FROM, PASSENGER, TYPE OF SALE,)
- Fill in PAYMENT TYPE with credit card type used by corporate.
- Click on ACCOUNTING list bar
- Select PAY SUPPLIER Icon then 'Pay' Supplier
- Click on TRANSACTION DRILLDOWN to check balance on file
- Click on QUOTE List Bar
- Select SAVE

Holiday Booking – Including Flights Held by Wholesaler

- Open TRAVEL SERVICES
- NEW QUOTE
- Enter Passive Flight Bookings into CRS end and retrieve PNR

NOTE: AT THIS STAGE YOU COULD MANUALLY LOAD FLIGHT DETAILS INTO THE AIR BOOKING WINDOW IF YOU DIDN'T WANT TO CREATE A PASSIVE BOOKING IN YOUR RESERVATION SYSTEM.

- Import from CRS and complete CLIENT DETAILS
- Check PASSENGER & VISA Ensure Additional Passenger Information is listed.
- Click on TRIP INFORMATION to get to your Trip Information Screen
- Move OPTIONS to QUOTE 1/2/3 if necessary or ensure BOOKING Tab is live if clients have guaranteed holiday booking.
- Add LAND BOOKING(S) and / or INSURANCE with pricing to your Trip Information
- BUILD AS PACKAGE While on the TRIP INFORMATION window Highlight all segments that you
 require to be shown as a "Lump Amount". Each line will highlight in blue. Click BUILD AS PKGE.
 To Question UPDATE SELECTED LINES AS ONE PACKAGE respond by clicking YES.
- Nominate DOCUMENTS TO PRINT Place tick next to QUOTE and/or CONFIRMATION and/or STATEMENT OF ACCOUNT
- PREVIEW / PRINT or EDIT / PRINT
- ACCOUNTING
- RECEIPT MONEY
- PAY SUPPLIER EXAMPLE: Deposit of \$200.00 highlight to make line "Blue" click PAY and enter Cheque / EFT / Money Direct details at the correct date of issue and MAKE PAYMENT
- Click on TRANSACTION DRILLDOWN to check balance on file
- Click on QUOTE List Bar
- Select SAVE

Using Quick Completion

- Retrieve PNR in CRS (if applicable)
- Open TRAVEL SERVICES
- Click on QUOTE List Bar (left hand side of the screen)
- Click on NEW QUOTE

- Click on IMPORT FROM CRS
- Complete all yellow (compulsory) fields on CLIENT DETAILS screen
- Click on CREATE AS BOOKING to open Back Office Accounting File (top right of the screen)
- Click on TRIP INFORMATION List Bar
- MODIFY trip line for FLIGHT SECTOR INFORMATION
- ADD PRICING for AIR PASSENGER PRICING
- (Add PRICING, PURCHASED FROM, PASSENGER, TYPE OF SALE,)
- Add LAND BOOKING / INSURANCE if required.
- Click on ACCOUNTING list bar
- Click on QUICK COMPLETION Icon
- Highlight line(s) to pay HOLD DOWN Ctrl key, and click left hand column to highlight selected lines in blue— Click on AUTOPAY
- REMAKE ITINERARY delete lines if necessary
- Select DOCUMENTS TO PRINT Note: Invoice will only appear if Client Detail screen reflects that it has been linked to a Debtor.
- Complete PASSENGERS SELECTED
- Complete CLIENT MONEY TO BE BANKED screen
- Click on COMPLETE Button This will complete all fields Receipt and Pay Supplier all at once.
- Click on TRANSACTION DRILLDOWN to check balance on file
- Click on QUOTE List Bar
- Select SAVE

Pay Supplier:

If you are paying a CHEQUE DEPOSIT to a supplier:

- Open the booking and click on the accounting List Bar.
- Click on pay supplier a highlight the line to pay.
- Click on the radio button next to deposit on the bottom half of the screen.
- Enter the amount that you are paying to the supplier, the date of the cheque or E.F.T and the document number.
- Click on pay.

NOTE: The line will still appear at the top of the screen for you to select when paying balance.

- CLOSE Pay Supplier window.
- Click on TRANSACTION DRILLDOWN to check balance on file
- Click on QUOTE List Bar
- Select SAVE

If you are advising a wholesaler a credit card number for a deposit we suggest you wait until the credit card number has been advised to the supplier for final payment and THEN record the full supplier payment in your Travel Services file. Trip information lines in the OPTIONS area can be copied and values manipulated to reflect payment amounts. These lines can be moved into the booking area and Pay Supplier window to capture Deposit and Balance payments direct by Credit Card.

More detailed information on this process can be found on page 99 of this Manual.

TYPICAL TRAVEL SERVICES EXAMPLES

TYPICAL FRONT OFFICE PROCEDURES:

PLEASE NOTE THAT SOME SCREEN IMAGES HAVE CHANGED IN RECENT TRAVELOG VERSIONS AND MAY APPEAR SLIGHTLY DIFFERENT TO IMAGES PROVIDED – THE STEPS HOWEVER REMAIN THE SAME...

NEW CLIENT: AIR-RECEIPT-PAY SUPPLIER (NON-BSP)

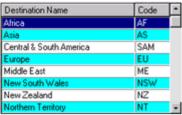
EXAMPLE 1: New Client, 1 Passenger, New Air Booking, Receipt Money, Pay Supplier BSP, and Transaction Drilldown.

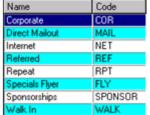
(For simplification CRS import not used for this example)

In QUOTE menu, press NEW QUOTE









Name	Code
Business	BUS
Group Tours	GRP
Holiday	HOL
Visiting Friends and	VFR

- Fill in the following: COMPULSARY YELLOW FIELDS in the CLIENT DETAILS screen: SURNAME, TITLE, FIRST NAME, ADDRESS, POSTCODE, WORK PHONE AND/OR HOME PHONE, CONSULTANT, DESTINATION, SOURCE, CATEGORY.
- NOTE: When a yellow field has an arrow at the end of the line you must click on the arrow and select an option from the menu displayed (dropdown box), by clicking on the line. You cannot type a word into a yellow field with an arrow unless that word appears in the menu. (Exception: Title field – you can type your own title and hit Tab to accept)

- BOOKING DETAILS:
 - NO. OF PAX ADULT Enter the total number of adults travelling
 - NO. OF PAX CHILD Enter number of children travelling
 - o NO. OF PAX INFANT Enter the number of infants travelling
 - DEPARTURE DATE Enter departure date or Click Calendar and select
 - MONTH OF DEPARTURE Month of departure (NOT USED)
 - OPEN DATED DEPARTURE Open dated departure (NOT USED)



Create as

Booking

- Press CREATE PROFILE to store client information for regular clients. Note: A
 Client Profile contains Details of Name, Address, Telephone Numbers, Passport
 Details and Preferences for a Customer. Therefore, all corporate customers and any customer who is likely to be a repeat traveller should have a Profile
- Press CREATE AS BOOKING which is found in the top right-hand corner of the screen to open trip file.
 - Go to TRIP INFORMATION
- On Trip Information screen, Press AIR BOOKING to move to FLIGHT SECTOR INFORMATION
- Fill out details (this section is normally completed automatically with the 'Import from CRS' option)



Press ADD PRICING. This will open the AIR PASSENGER PRICING screen. Note: To change pricing
that may have been imported, press MODIFY PRICING. To delete a line of pricing, highlight and
press DELETE PRICING. To duplicate prices (where there is more than one passenger), highlight
line and press COPY PRICING.



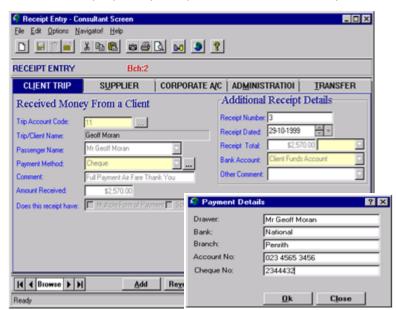
- Fill in AIR PASSENGER PRICING screen:
- Fill in PURCHASED FROM. This can be BSP, as well as airline (directly) or wholesaler.
- Do not fill in PAYMENT TYPE unless the Client's Credit Card details are being passed on to
- Airline/Wholesaler
- TYPE OF SALE must be entered. This will allow automatic calculation of COMMISSION, although this can be manually added. DOMESTIC AIRFARE automatically works out GST content.
- Fill in TICKETED FARE, TAXES (and OVERRIDE if applicable).
- Press SAVE on AIR PASSENGER PRICING screen and SAVE again on FLIGHT SECTOR
 INFORMATION screen. The TRIP INFORMATION SCREEN will again be visible with the booked trip will be displayed as a black line.
- Go to ACCOUNTING



- Fill in RECEIPT ENTRY. Pressing DUE button on TRIP INFORMATION screen can assess amount owing.
- RECEIPT ENTRY can ONLY be filled in to a BOOKING.
- Some information will already be downloaded from client details



- Complete PAYMENT METHOD where necessary if paid by Cheque, Credit Card etc. Complete
 - PAYMENT DETAILS where necessary
- Complete COMMENT and AMOUNT RECEIVED
- Use OTHER COMMENT to select standard comments from drop down list.
- Additional receipt details automatically completed by the system, including generation of receipt number. Check receipt is to the correct BANK ACCOUNT.
- Press PRINT
- Press CLOSE and check the TRANSACTION DRILLDOWN

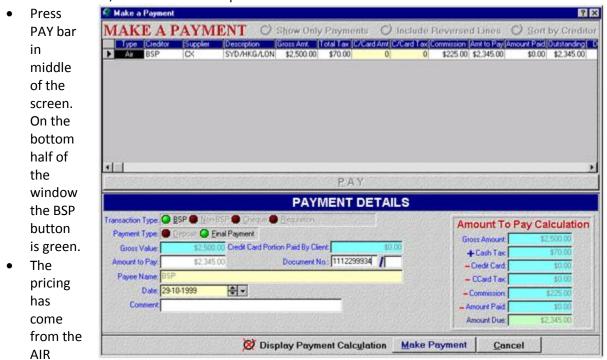


The TRANSACTION DRILLDOWN (TRIP TRANSACTION ENQUIRY) is related to the Client or Trip File

NOTE: Trip file must balance to zero upon completion of transactions

- Drilldown showing a (minus) figure means the booking is in CREDIT and has funds available
- An outstanding amount will appear in a red box.
- FULL VIEW will give a full view of debits & credits.
- SPLIT VIEW will give a split full
- Trip Transaction enquiry _ 🗆 × File Edit Navigatori Help **≅** X 10 10 2 2 3 1 2 3 1 2 1 3 1 2 1 Type of View Trip Account: 11 Trip Statistics: Gross Trip Value: \$0.00-\$0.00 Full View \$0.00 (Non Commission) Mr Geoff Moran Nett Gross: O Split View Debtor Name: \$0.00 Commission Yield/Margin: (\$2,570.00) 0.00% % Balance: Detailed Depart Date: Friday, October 29, 1999 ✓ Include Non-Updated Transactions Date Type Doc. Type Document Type Doc. Type Document Amount Co ЫU Close Trip master record. 29-10-99 11:23 AM
- view with debits on the left & credits on the right of the screen.
- DETAILED will reveal document numbers in the SPLIT SCREEN and FULL VIEW mode
- Scroll Buttons: Scroll Right or Left for more details of each transaction
- CLOSE

 PAY SUPPLIER. This leads to the MAKE A PAYMENT screen and creates back office data entry items for BSP, NON- BSP and cheques.



PASSENGER PRICING where the information was originally entered (or downloaded from CRS)

- The nett amount due is the gross minus commission plus any taxes
- Fill in ticket number in
- DOCUMENT NO.
- Use DISPLAY PAYMENT CALCULATION to check details of payment calculation
- Press MAKE PAYMENT at Bottom. The booking marked by the black arrow at the left will be the one paid.
- Check TRANSACTION DRILLDOWN.





- Go to QUOTE/BOOKING
- Press SAVE To end and close this file Keyboard shortcut to SAVE is Ctrl S.

THREE PASSENGERS: TOUR-INSURANCE-PAY SUPPLIER (NON-BSP)

EXAMPLE 2: 3 Passengers, Tour & Insurance Booking, Pay Supplier (Non-BSP)

- Under QUOTE/BOOKING on left list bar, press NEW QUOTE
- Fill in CLIENT DETAILS as in previous examples.
- Click on PASSENGER AND VISA to add the names and ages of additional passengers

To add extra passengers to the booking (and to the profile as well if one is created) press ADD PASSENGER and fill in details on top right of screen. When details completed, press SAVE. Existing passengers can have details changed or added by pressing MODIFY PASSENGER and SAVE. Similarly, existing passengers can be deleted by pressing DELETE PASSENGER and SAVE.

All pax names created in CRS will appear here when the PNR is imported from your CRS.



- To exit screen, simply move back to CLIENT DETAILS screen or move on to TRIP INFORMATION.
- Go to TRIP INFORMATION and select INSURANCE on left list bar.
- Fill in INSURANCE POLICY screen
- POLICY NUMBER if know at time & select
- INTERNATIONAL or DOMESTIC
- COMMENCING DATE & RETURN DATE
- INSURANCE PROVIDER, INSURANCE PLAN & POLICY TYPE must all be selected from the options pre-programmed into the drop-down lists.
- Select type of cover (FAMILY or INDIVIDUAL/SINGLE)
- Select PASSENGERS to be covered by the policy

• (SELECT ALL PASSENGERS or place tick(s) under SELECT) Note that Date of Birth and Ages have

downloaded from PASSENGER AND PASSPORT / VISA DETAILS.

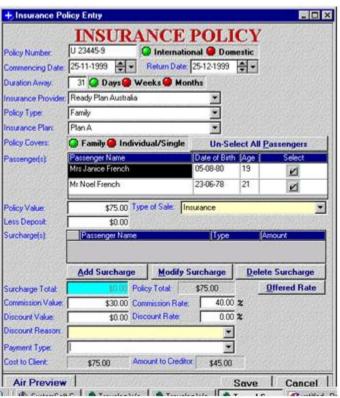
- Fill in POLICY VALUE & TYPE OF SALE.
- If necessary, fill in sections for DEPOSIT & SURCHARGE.
- COMMISSION VALUE / COMMISSION RATE may need to be manually entered
- Use AIR PREVIEW to check flight dates when issuing a policy in conjunction with an air booking.
- NOTE* PAYMENT TYPE must be left blank.
- Press SAVE.

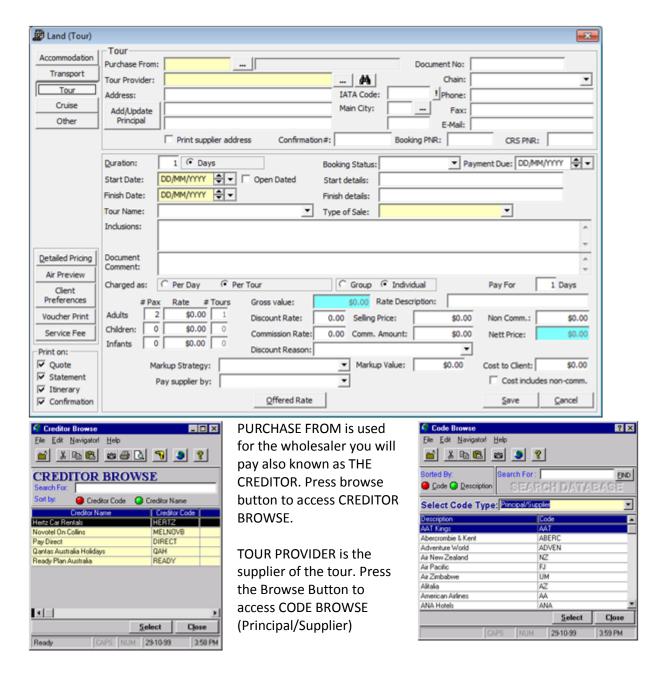
The Insurance segment will be displayed in the TRIP INFORMATION screen as a new line.

- Click on LAND BOOKING on left list bar
- Choose appropriate type of booking

NOTE: The icons down the left-hand side allow the choice of Hotel (ACCOMMODATION), Car Hire (TRANSPORT), TOUR, CRUISE or OTHER. Upon selecting your icon, the screen changes slightly to cater for the chosen segment, but the general details

remain the same. In this example, TOUR is used to purchase from a wholesaler.





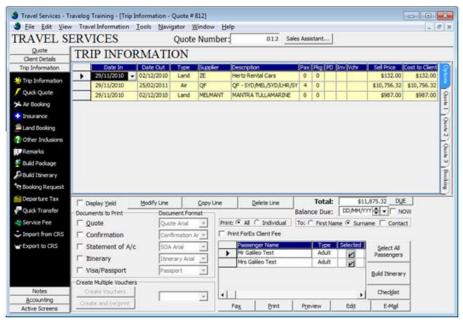
- Charges can be calculated PER DAY, PER TOUR, and by GROUP or INDIVIDUAL
- DO NOT FILL IN PAYMENT TYPE (except where the Credit Card details have been passed to the
- wholesaler and you are due back a commission.)
- Click on SAVE button

Follow the same procedure for booking Accommodation, Transport, Tours, Cruises or Other Land arrangements.

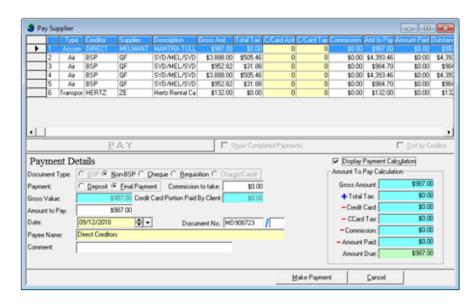
GO BACK TO:

TRIP INFORMATION - shows Insurance and Tour segments as OPTIONS. A Trip/Client file now needs to be set up to allow accounting entries to proceed. To convert trip information lines from OPTIONS into

BOOKINGS, hold down the Control (Ctrl) key on your keyboard and click on the left hand margin of each of the segments. When all lines are highlighted blue, click the BOOKING tab and answer yes. The BOOKING tab now turns green indicating that a Client / Trip file has been created for this trip.



- Go to ACCOUNTING List Bar and RECEIPT MONEY as per previous examples.
- Check current file balance through your TRANSACTION DRILLDOWN
- PAY SUPPLIER. The pricing for each segment has come through from the respective booking window in Trip Information where the pricing was originally added.
- Click on DISPLAY PAYMENT CALCULATION
- Enter the DOCUMENT NUMBER This is the invoice or booking number, insurance policy number, etc.
- Click on CANCEL if payment not correct, or MAKE PAYMENT.
- CLOSE, Check TRANSACTION DRILLDOWN
- Click on QUOTE/BOOKING and then SAVE.

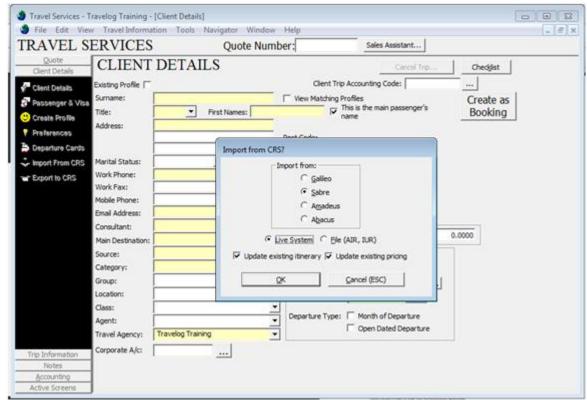


NEW BOOKING: AIR ONLY-PNR IN CRS-RECEIPT-PAY SUPPLIER

Example 3: New Booking (Air Only) Reservation in CRS, Issue Receipt, Pay Supplier:

Create a New Quote/Booking when importing from CRS immediately.

- Open Travel Services and click on the new booking icon on the left side of the screen
- Open the CRS screen and display the PNR that you wish to import.
- Click on TRAVEL SERVICES box on your toolbar (@ bottom of your screen).
- Go back to Travel services and click on the IMPORT FROM CRS icon on the left menu.



- Select relevant CRS provider to import from
- Answer YES to any questions and the booking will be imported in approx. 10 seconds.
- Complete all of the yellow fields on the client details screen
- Click on CREATE PROFILE if required.

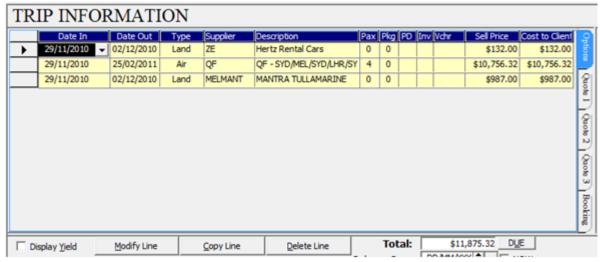
If you need to enter details for a booking AND will be issuing a receipt or invoice click CREATE AS BOOKING button on the top right side of the client details screen. This will automatically give us an accounting code (same as our booking #) and will allow entering of accounting information. Answer yes to both questions.

- Check to see that the correct information has been imported from CRS by clicking on TRIP INFORMATION tab and highlighting the line by clicking on it with the mouse.
- f CREATE AS BOOKING has not been clicked as stated above, A Trip File can still be created by the following steps: Highlight, by clicking on the relevant Trip Information line(s) using

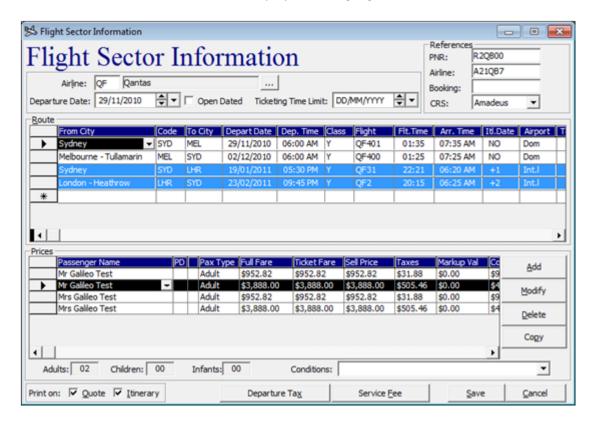
the control key on your keyboard and then clicking on the "BOOKING" tab on the right hand side of the Trip Information Window

If the ticket had been automatically issued in-house prior to importing the details to Travelog, any stored fares and pricing information will appear in the AIR PASSENGER PRICING window.

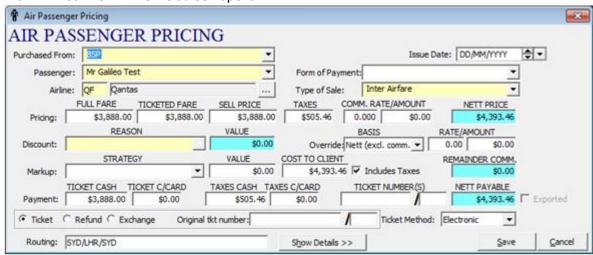
- To move to this window, click on the TRIP INFORMATION List Bar (left hand side of screen).
- Highlight the AIR BOOKING Line (Click on the line to make it go Black OR Click on the grey box to the left of the relevant line to select as Blue)
- Click on Modify in the middle of the screen (or double-click the trip line to open it)



The Air Sectors and flight information downloaded from the CRS are then displayed and the Air pricing Line. If the ticketed /e-ticketed) is also displayed and highlighted in the PASSENGER PRICING WINDOW.



- Click on MODIFY PRICING to check that these details are correct. If the imported ticket is an MCO or Net remit ticket then the pricing has to be modified to reflect the correct charges
- If an E-ticket or Fully ticketed in house (not a Net Remit Ticket) then modifying the Air record line is not necessary –
- Although check to see if domestic ticket prices are loaded correctly.
- Click on ADD PRICING if the pricing has not been imported directly from your CRS.
- Click on COPY PRICING if you have more than one passenger with the same airfare.
- The AIR PASSENGER PRICING screen opens



PRICING: FULL FARE FULL 'Y' FARE (Published Fare - for Corporate Reports)

TICKETED FARE Fare printed on ticket

SELL PRICE Selling price to customer (if discounted, this fare will be less

than Ticketed fare by Discount value.)

TAXES Airport and Overseas taxes

COMMISSION % or \$ Value

OVERRIDE % or \$ Value on flown sector overrides

PAYMENT, which is on the next level underneath PRICING will fill in automatically, but can be manually adjusted – NOTE that this information is crucial to getting the final Back Office accounting entries correct.

PAYMENT: TICKET CASH Amount Paid by Cash (cheque, or Credit card where the

agent acts as merchant)

TICKET C/CARD Credit card payment, details to Airline or consolidator

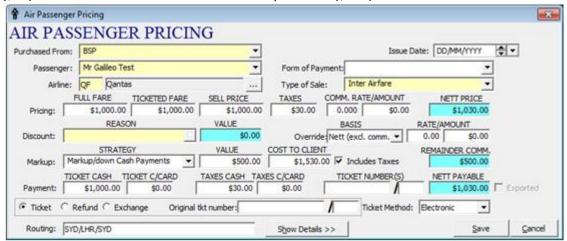
TAXES CASH Taxes paid by Cash or Cheque(s)
TAXES C/CARD Taxes included in C/Card Charge

TICKET NUMBER Ticket Number (the 3-number airline code is not needed)

+ the last 3 digits of Conjunction tickets, if any.

^{*}An example of Filling in Net Remit details in Air Passenger Pricing:

Take Nett price (\$1000) and markup (\$500), and fill in as TICKETED FARE and SELL PRICE. Fill in TAXES (\$30) and fill in COMMISSION box with markup amount (\$500)



If the sell price is different to the Ticketed fare, you must fill in WHY DISCOUNTED Box

- Answer Yes or No to ticket number request
- Save this windows upon completion of pricing the Ticket, then save the completed FLIGHT SECTOR INFORMATION screen when all Pax have had their pricing completed.

Receive Payment - Issue a Receipt:

Receipting of client's money is normally banked into the Agency's Client Trust Account and Client Funds can only be receipted to a Travel Services file number that has been created as a BOOKING

- Click ACCOUNTING on the left List Bar
- Click RECEIPT MONEY and RECEIPT ENTRY Window Opens

Note some information will be downloaded from the Trip Number

- Complete PAYMENT METHOD. Click OK to initialise Payment Details (if applicable)
- Complete any PAYMENT DETAILS Window that opens and click OK
- For COMMENT 3 OPTIONS: Deposit, Balance Payment OR Full Payment

Note: Additional Receipt Details automatically completed by the system – Simply check the correct Bank Account has been used (CLIENT TRUST A/C)

- Click on PRINT for a hard copy of the receipt OR Click on SAVE without Printing the Receipt
- Click CLOSE to Close Receipt Entry Window
- Click TRANSACTION DRILLDOWN to check the Accounting on your Trip and Click CLOSE.

Pay Supplier for BSP tickets

- Click PAY SUPPLIER
- Highlight the Air segment line in the MAKE A PAYMENT window.

- Click on the PAY Bar in the middle of the screen.
- On the bottom half of this window at TRANSACTION TYPE, the BSP button is green and at PAYMENT TYPE, the
- FINAL PAYMENT button is green

NB: The pricing has come through from the AIR PASSENGER PRICING Window where the pricing was originally added by the consultant.

- Click on DISPLAY PAYMENT CALCULATION and a box will come up to show payment calculation
- Click on CANCEL if the calculation is not correct OR Click on MAKE PAYMENT
- The line selected for payment will now disappear from the screen
- Click CLOSE and return to the Trip information window

Now click on the TRANSACTION DRILLDOWN button to see that the payment made has gone through to the Back Office accounts area correctly. Note the Balance of the file.

- SAVE the screen when completed.
- Click on QUOTE tab on the top of the menu
- Click on SAVE to close this current booking.

CRS BOOKING USING EXISTING PASENGER PROFILE

EXAMPLE 4: CRS Booking with an Existing Profile

Enter / Retrieve PNR in CRS.

FOR SPECIFIC CRS IMPORTS (SABRE / AMADEUS / GALILEO) see separate section near front of this manual regarding specific IMPORT procedures for each CRS provider.

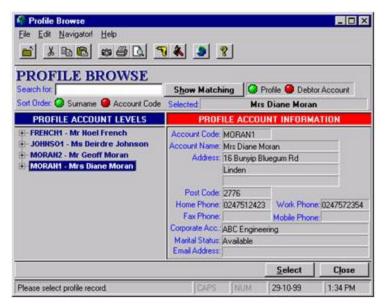
- Click on TRAVEL SERVICES on the bottom toolbar
- Click NEW QUOTE/BOOKING, client details will display. Click on the IMPORT FROM CRS Button for reservation system (Amadeus only Highlight the PNR to import by clicking in the grey box so a tick appears. Then click on IMPORT FROM CRS button.)

Use existing Profile - Method 1



- Click on EXISTING PROFILE on the CLIENT DETAILS screen and a box will appear to type in the profile code.
- Alternatively, click on the BROWSE BUTTON and the PROFILE BROWSE screen appears.

- Highlight required profile and press SELECT
- Desired profile appears on CLIENT DETAILS screen
- Press Tab, and client details will in on screen,



Using an existing Profile - Method # 2



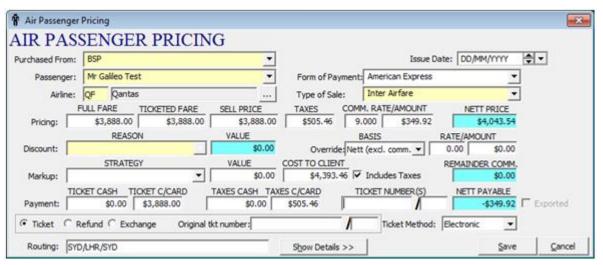
- Enter Client Surname
- Click on VIEW MATCHING
 PROFILE. If a profile exists, it will appear in the profile matching box.
- To use the profile that appears, select the line by clicking on it with the mouse, then double click the mouse and answer yes to the question.
- The details will be transferred into the fields.
- Fill in CONSULTANT, DESTINATION, SOURCE, and CATEGORY. Unlike the profile details, these will be different for
- each trip and thus have to be filled in for each new trip. Complete the rest of the client details screen. Click on
- CREATE AS BOOKING to create a back office accounting trip file
- Click on IMPORT Icon Sabre/Galileo or Amadeus
- Click TRIP INFORMATION on the left list bar and the TRIP INFORMATION window will appear
- Proceed with Pricing of trip line, receipting and payment of supplier as per Example 3.

NEW AIR BOOKING: CREDIT CARD DETAILS TO AIRLINE

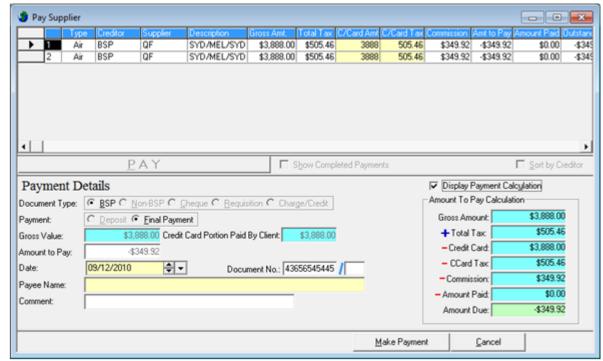
EXAMPLE 5: New Air Booking, Credit Card Details to Airline.

- There are a number of important points to note when passing credit card details to the airline, which acts as merchant and incurs the relevant Credit Card fees.
- The booking is made in the normal way, but in TRIP INFORMATION, completion of the AIR PASSENGER PRICING window requires ADDITIONAL information.

 Because the client's credit card will be passed to the supplier, PAYMENT TYPE is filled in with the type of Credit Card offered by the client.



- Go to ACCOUNTING, then to PAY SUPPLIER.
- Because the pricing comes from the AIR PASSENGER PRICING window, the net amount is the commission due on the ticket. This is shown as a negative amount due from BSP. The gross amount is shown under C/CARD AMT.

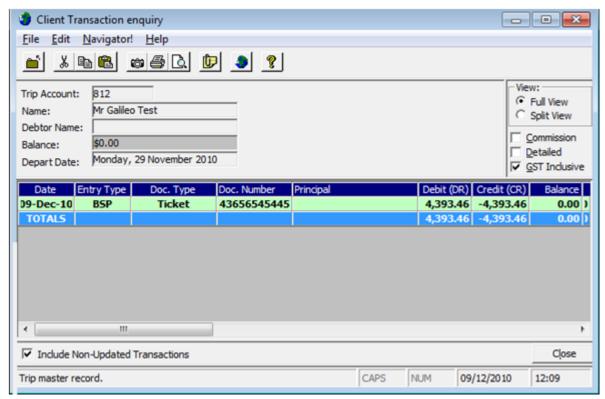


Click on MAKE PAYMENT.

Amount due can be ascertained by pressing the DUE button in the TRIP INFORMATION window.

Check TRANSACTION DRILLDOWN.





The payment appears both as a debit and credit on the trip

Credit Card Payments:

It is important to distinguish between the two different ways of dealing with credit card payments. This applies to both corporate and leisure bookings.

- If the agency is accepting a credit card and processing the payment in the office (the agency acts as merchant), it will be necessary to issue a receipt for the client and pay the supplier as usual – NOTE: this is technically a CASH payment as far as BSP, the Wholesaler or Supplier is concerned.
- If the agency is advising THE SUPPLIER of the client's credit card details and not processing or banking the payment in the office (ie the supplier is the merchant) it will be necessary to enter the credit card in PAYMENT TYPE in the booking windows (as in the current example) and pay supplier only. When paying supplier, select the line that is to be paid and make sure that the amount to be charged to the client's card appears in the yellow box on that line. Click on pay and enter the reference number received from the supplier into the document number field. Do not enter a receipt, as the agency is not physically taking any money from the client's credit card to bank into the agency account. In the TRANSACTION DRILLDOWN window you will notice that the payment has appeared as a Debit AND a Credit and the file will have a zero balance.

BOOKING FOR A CORPORATE CLIENT

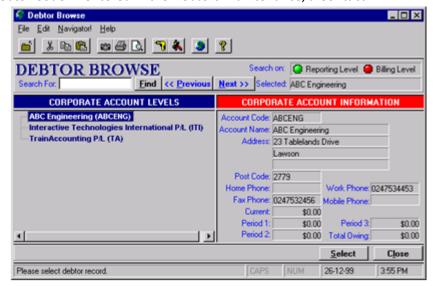
EXAMPLE 6: Booking for a Corporate Client

- Retrieve PNR in CRS
- Open TRAVEL SERVICES, click NEW QUOTE/BOOKING

• IMPORT FROM CRS and complete CLIENT DETAILS Screen (see example 4 for use of existing profile, which will be the usual method for Corporate Bookings).



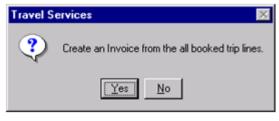
- At bottom of CLIENT DETAILS screen, Click BROWSE BUTTON next to CORPORATE A/C. The
 DEBTOR BROWSE screen will open to enable selection of debtor, which will link booking to a
 Corporate Account Debtor Code. If entered in the Debtors Maintenance, a Contact
- name can be selected and if applicable an order / booking number from the debtors can also be entered. NOTE: These two entries will print on the invoice.
- Highlight required debtor and press SELECT. The code for the chosen debtor will appear next to CORPORATE A/C



- Press TAB
- CREATE AS BOOKING.
- Go to TRIP INFORMATION screen.
- Highlight Air Segment, click MODIFY, click MODIFY PRICING in FLIGHT SECTOR INFORMATION window, and update AIR PASSENGER PRICING Window and enter TICKET NUMBERS

• Next time a booking associated with this Client Profile is used; it will default to a corporate

booking. If leisure booking for this profile is required, simply delete the debtor code form the space adjacent to CORPORATE A/C and press TAB, The particular Quote/booking will be 'unlinked' from the debtor and will not appear on any corporate reports that may eventually be produced.



- Click ACCOUNTING on the left List Bar
- Click on GENERATE INVOICE and Answer YES to 'Create an Invoice from all booked trip lines?'
 Note Invoice information will download from the Trip Number.
- Press SELECT ALL if all passengers associated with the booking are to be included on the invoice.
 Otherwise, place a tick under SELECTED for the passenger(s) to be selected for invoicing.

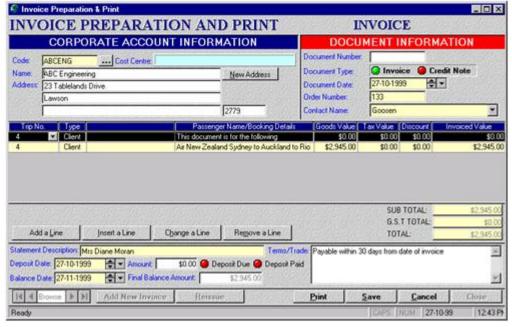


• Complete STATEMENT DETAILS. This will print on the debtor statement (OPTIONAL).

- Click on INVOICE button
- TERMS/TRADE will fill in automatically, but extra text concerning payment details can be added
- To make amendments (if applicable), Double click on the line to amend and it will open up.
- Click PRINT for a hard copy of the invoice and the word
 - "Printed" will appear in top right hand corner

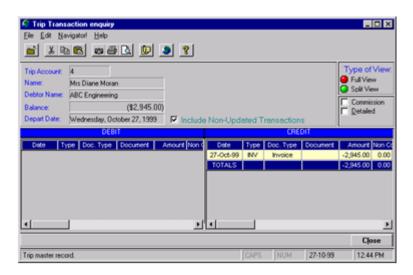
Note: You can print only ONE ORIGINAL INVOICE

Click CLOSE to Close Window – OR Click SAVE without printing the Invoice.



Check TRANSACTION DRILLDOWN.

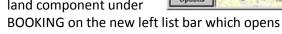
- Note that TRANSACTION DRILLDOWN displays an invoice raised to a debtor in the same way as a receipt (Credit entry).
- Note: check TYPE column on drilldown to see if document is a receipt or an invoice.
- PAY SUPPLIER as usual and SAVE.



LAND BOOKING: CREDIT CARD DETAILS PASSED TO WHOLESALER AS PACKAGE (NON-BSP)

EXAMPLE 7: Land booking (Non-BSP), Credit Card details given to Wholesaler.

- Complete CLIENT
 DETAILS screen, either
 using a new client (Click
 CREATE PROFILE if
 necessary), or retrieve
 existing profile by
 placing a tick next to
 EXISTING PROFILE and
 selecting profile.
- Click TRIP INFORMATION on left list bar
- Click LAND BOOKING in the left list bar. Select appropriate type of land component under



- Fill in BOOKING WINDOW, and at PAYMENT TYPE enter the type of credit card offered by the client. Click SAVE.
- Click on ACCOUNTING on the left list bar.

Do not raise a receipt for clients, as the wholesaler is acting as merchant on the transaction.

Click PAY SUPPLIER



- Because the pricing comes from the respective LAND BOOKING window, the net amount is the commission due on the ticket. This is shown as a negative amount due from the creditor. The gross amount is shown under C/CARD AMT.
- Enter DOCUMENT NUMBER.



- DISPLAY PAYMENT CALCULATION.
- Click on CANCEL if the calculation is not correct or MAKE PAYMENT.

Check your TRANSACTION
DRILLDOWN. Payment
appears as a DEBIT AND A
CREDIT on the trip. For
corporate bookings where a
credit card is used, the same
principles apply.

To Enter an Air / Land Package from a Wholesaler where the agent wishes to provide an itinerary for the client:

When booking a package which combines land and air for the one price and paying the complete cost of the booking to a wholesaler:

- Complete the CLIENT DETAILS screen
- Enter the AIR BOOKING details If PASSIVE booking exist in your CRS you can import details directly

NOTE – You DO NOT load the wholesale package pricing in the 'Air Pricing' window.

- Open a LAND BOOKING window through your TRIP INFORMATION List Bar.
- Enter the CREDITOR (wholesaler) you have purchased from into the PURCHASE FROM field.
- Enter relevant LAND BOOKING details in this screen including relevant remarks in the INCLUSIONS box EG; Package includes Airfares / Transfers and (x) Nights Accommodation.
- Load in pricing details: Per person / Package
- Make sure that the COMMISSION \$ amount for the total package is correct.
- SAVE Land Booking window
- Highlight each of the trip lines by holding down the Ctrl key and clicking on the left-hand side margin of each line so that they are all highlighted in blue.
- Under TRIP INFORMATION List Bar, click on the BUILD AS PACKAGE icon.

- Print Quote / Confirmation / Itinerary / Statement of Account
- Click on QUOTE List Bar
- SAVE Booking

LAND BOOKING: PAY SUPPLIER BY CHEQUE, RAISE VOUCHER

EXAMPLE 8: Land Booking, Pay Supplier by Cheque, Raise Vouchers.

Once printed, a Service Voucher has 3 copies - for the client, the service provider and lastly for you, the agency concerned. A voucher can be raised as PRE-PAID, PAY DIRECT, BILL BACK (to the Agency) & BILL TO CLIENT DIRECT (for Corporate Travellers).

The vouchers are used for tracking commissions and PAY DIRECT vouchers will sit on an unreturned voucher report until commission cheques received are matched against them. Once this commission cheque has been matched to the voucher, sales figures are then generated against a consultant's name.

PRE-PAID VOUCHER (Agency Pays Supplier as Creditor)

8.1 Pre paid voucher - agency pays supplier as a creditor.

- Where a supplier is used frequently by the agency and is paid by cheque, the supplier can be set up as a creditor (In back office).
- PURCHASE FROM will be the supplier set up as a creditor.
 Type in the creditor code (if known) and tab. Full name of creditor will appear to the right of the browse button.
 Alternatively, use the CREDITOR BROWSE
- SUPPLIER NAME Type in supplier code and tab full name and stored details of supplier will fill in on the booking screen. Theses details will also download onto Itinerary, etc. Alternatively, use the SUPPLIER/PRINCIPAL CODE BROWSE.
- Continue with all relevant details on the booking screen as these will fill in on itinerary, etc.





NOTE: PAYMENT TYPE is not filled in even where the client is paying the agency by credit card as the agency will either debit or bank the proceeds of the transaction.



- Go to OPTIONS on left list bar.
- Go to DIRECT VOUCHER PRINT

The VOUCHER PRODUCTION screen then becomes accessible

- Select VOUCHER TYPE as PRE PAID
- Fill in passenger names from drop down list.
- Add COMMENT where appropriate.
- Select YES or NO to INCLUDE PRICING
- Select PRINT/SAVE or SAVE
- Go to your ACCOUNTING List Bar
- Click on RECEIPT MONEY
- Receipt Money into Client file / SAVE
- Click on PAY SUPPLIER Then Pay Supplier -Fill in the cheque number of the cheque used to pay for this booking.
- The net due is OUTSTANDING in the top section, also seen as AMOUNT TO PAY in the lower section.
- Click on MAKE PAYMENT





Check TRANSACTION DRILLDOWN to see booking file has balanced

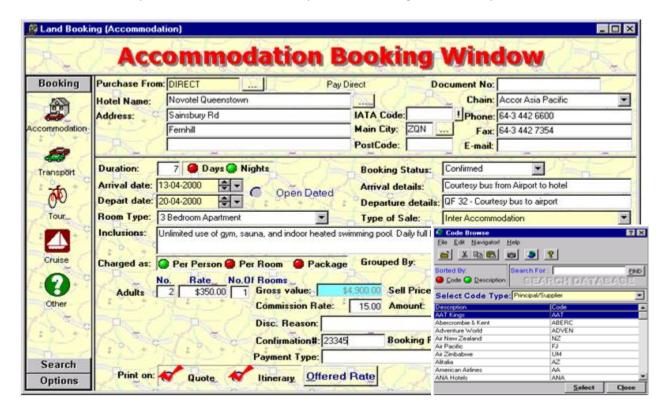
PRE-PAID VOUCHER (Create New Supplier – Agency pays by Cheque)

8.2 Pre paid voucher - Create new supplier; agency pays direct by cheque.

This procedure would occur where a supplier was not listed as a creditor, and where the supplier name was not on the SUPPLIER / PRINCIPAL CODE BROWSE.

- PURCHASE FROM code will be: DIRECT.
- SUPPLIER NAME can be entered, along with all other relevant details (address, phone & fax #s), which will download onto itinerary, etc. NOTE: Ensure that the MAIN CITY code is filled in.
- PAYMENT TYPE is left blank

• In the event the Hotel Name is not in the codes Listing (Browse Key), the system allow the Hotel to be entered by the consultant immediately without wasting time. It is Imperative that the



search is complete for the Hotel or Supplier before adding a new code. Click on The browse Key and the enquiry screen will appear with the default set to Description (Traffic Lights). Type the first 3 / 4 characters of the Hotel name and check if there, continue typing if more than one hotel start with "The?" to search properly. Next Click on CODE order (traffic lights) and enter the 3 digit city code of the Hotel followed by the first 2 / 3 characters of the Name (Excluding "The") this will search again for hotel. If certain it's not there then the following adds the code into the system.

Code:



- Go to OPTIONS
- Choose ADD SUPPLIER and verify the sequence, to enable the

new supplier to be added to the Supplier/Principal code listing, The

CODE generated by the system can be overridden, and an alternative suggested, provided it's not already in use.

O City.

D

E

s

Travelog will automatically create Supplier Codes for you using 7 letter codes. The first 3 letters are City codes and the last 4 are the Hotel's name: EG; Novotel Melbourne, CODE = MELNOVO

ZQNNOVO

Validate

Close

Supplier Name: Novotel Queenstown

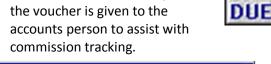
- Go to DIRECT VOUCHER PRINT
- Note that the VOUCHER TYPE is filled out as PRE-PAID
- Fill in PASSENGER NAMES from drop down list.
- Add COMMENT where appropriate.
- Select YES or NO to INCLUDE PRICING
- PRINT/SAVE. The bottom part of the voucher is given to the accounts person to assist with commission tracking.
- Go to ACCOUNTING
- **RECEIPT MONEY**
- **PAY SUPPLIER**
- Fill in the cheque number of the cheque used to pay supplier. The net due is OUTSTANDING in the top section, also seen as AMOUNT TO PAY in the lower section.

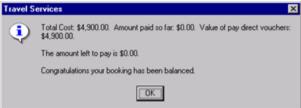
PAY DIRECT VOUCHER: (Client to Pay Direct – Commission Due to Agency)



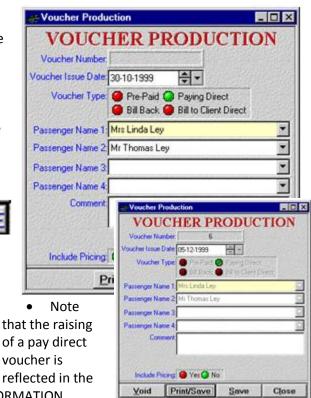
8.3 Pay direct voucher - The client pays direct.

- This is used where the client makes the booking through the agency, but pays directly to the supplier. In this situation, the agency does not send a cheque, but tracks the commission due back from the raising of a pay direct voucher.
- The land booking is done in the same way as in the previous situation, except that the voucher raised will be a PAY DIRECT.
- Pricing should be included for the convenience of the client
- PRINT/SAVE. The bottom part of the voucher is given to the accounts person to assist with





amount due. Press DUE button in TRIP INFORMATION **SCREEN**



Voucher Production

Voucher Issue Date: 12-11-1999

Passenger Name 1: Mrs Linda Ley

Passenges Name 2 Mr Thomas Lev

Include Pricing: Yes (No

Print/Save

Voucher Number:

Passenger Name 3:

Passenger Name 4:

Comment

VOUCHER PRODUCTION

Bill Back Bill to Client Direct

Save

•

•

Close

Voucher Type: O Pre-Paid Paying Direct

Travelog Consultant User Guide

 Because the agency neither receipts money nor pays supplier in this situation, there are no accounting entries.

Voiding Vouchers.

- To void a voucher, which has been raised, go to the TRIP INFORMATION screen Highlight in black the particular land booking from which the voucher has previously been raised.
- Press MODIFY and the relevant LAND BOOKING screen will open.
- On the left list menu bar, click OPTIONS, and DIRECT VOUCHER PRINT.
- The original voucher will be re-displayed with the additional VOID function added.
- Press VOID, and VOUCHER PRODUCTION will redisplay to enable a replacement voucher to be issued. Then close this window

NOTE: You do not need to save this voucher window again as it will create a new voucher

POINT TO POINT SALE USING QUICK COMPLETION



Example 9: Point-to-point sale using the Quick Completion Functions

- Retrieve PNR in CRS (if applicable)
- Open Travel Services
- NEW QUOTE on List Bar
- Import from CRS and complete CLIENT DETAILS Screen include CREATE AS BOOKING
- Ensure Passenger Information is listed. Click TRIP INFORMATION List Bar
- MODIFY Air Segment, ensuring FLIGHT SECTOR INFORMATION and AIR PASSENGER PRICING are correct and that TICKET NUMBER(S) has been entered.
- Click on ACCOUNTING List Bar. Click on QUICK COMPLETION Icon. The QUICK BOOKING COMPLETION window is now accessible
- Highlight the lines to pay on the top of the screen and click on the AUTOPAY button on the right hand side of the screen.
- If you wish to print an itinerary click on BUILD ITINERARY, THEN Click on REMAKE ITINERARY and arrange the lines to the correct order.



- Select DOCUMENTS TO PRINT Note: Invoice will only appear if Client Detail screen reflects that it has been linked to a Debtor (CORPORATE A/C).
- Select Passengers in PASSENGERS SELECTED
- Complete Receipt details under CLIENT MONEY TO BE BANKED
- Click on COMPLETE Button This will complete all fields Receipt and Pay Supplier all at once.

NOTE: Remember to always back-date transactions is accounting is not done on the same day.

• Check TRANSACTION DRILLDOWN for Zero Balances

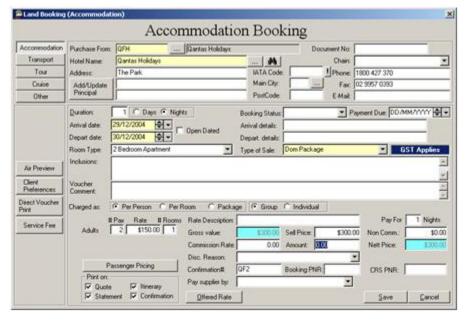
CREDIT CARD DEPOSIT AND BALANCE BALANCE PAID DIRECT TO SUPPLIER

Example 10: Credit Card Deposit + Balance to Wholesaler

Enter Trip booking details into your Travel Services Land Booking Window / Trip Information area

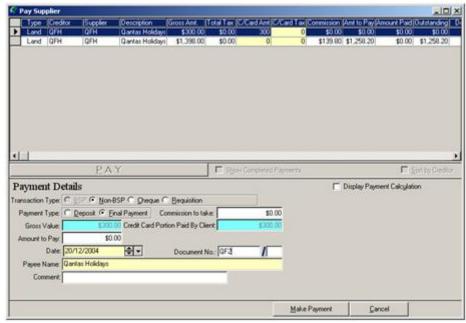
When you are ready to process the deposit amount paid by Credit Card to the wholesaler you can COPY the original Trip line related to the booking. With this new (additional) Trip Line ADJUST the amount to reflect ONLY the deposit amount being paid to the wholesaler. This deposit would not initially include any commission amount.

From the Drop Down Menu select the Credit Card type being used for the Deposit Payment



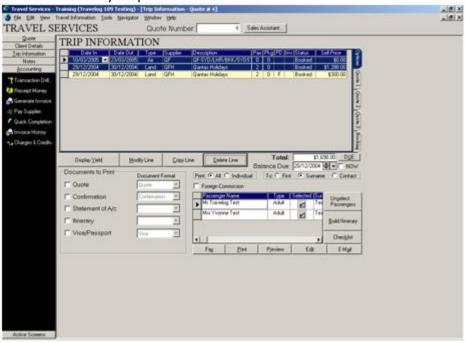
This will now create an additional line in your Trip details however this line can be hidden in the 'OPTIONS' area of the Trip Information Window at any time by selecting which Lines from the 'Options' area are to be included in the Booking area where items for payments and documentation are selected.

In the Pay Supplier area you should then see the additional line with the deposit value only ready to be PAID with C/Card value visible in the C/Card Amount column.



Note that you DO NOT need to select DEPOSIT option as the value of this line is paid in FULL.

In the OPTIONS area, the additional line is now flagged as Paid however this will create duplicate values in your BOOKING Tab and on your printed client documentation.



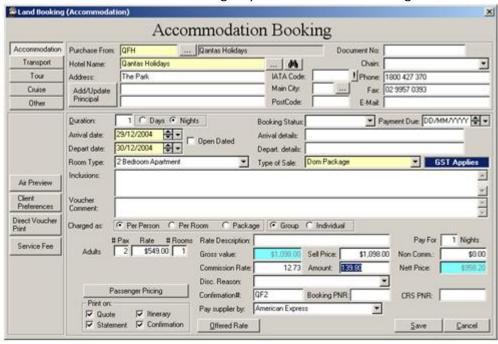
Only the Trip Line for FULL VALUE needs to be seen in the BOOKING Tab. This can be changed by selecting lines from the OPTIONS area that you wish move into the BOOKING area. Hold the Ctrl Key so you can select Multiple Trip Lines. Once you have selected Trip Lines from the OPTIONS area (now Blue) then click the BOOKING TAB

You should be asked the following question:

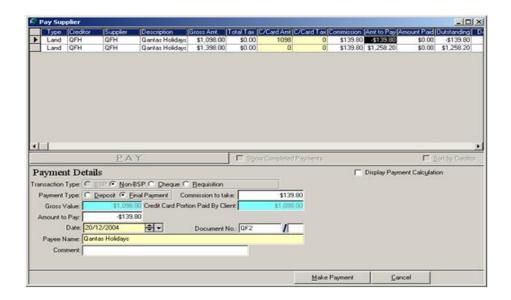
Choose what you want to do with the selected lines from your OPTIONS area. You can now produce your updated documentation reflecting deposit paid to the wholesaler



Once you are ready to pay the BALANCE by Credit Card you must again COPY the Trip Line. This time in the COPY process you are going to load ONLY THE BALANCE amount being paid and the FULL COMMISSION VALUE that is due back to the Agency as this amount will then go into the Back Office



In the Pay Supplier area you should then see an additional line with the BALANCE value ready to be PAID including Credit Card value visible in the C/Card Amount column(s) capturing the TOTAL Commission Due.



Using the OPTIONS Tab, select trip lines you want displayed in the BOOKING AREA (and on documentation) by holding down the Ctrl Key and selecting Trip Lines from the grey box to the left of each line. Once you have selected relevant Trip Lines from OPTIONS (highlighted Blue) then click onto the BOOKING TAB

You should be asked the following question:

Choose what you want to do with the selected lines from your OPTIONS area and produce an updated confirmation / statement reflecting deposit amount paid by your client to the wholesaler

Update Booking

There are already some lines in the booking. What would you like to do with the lines you've selected?

Add to existing trip lines

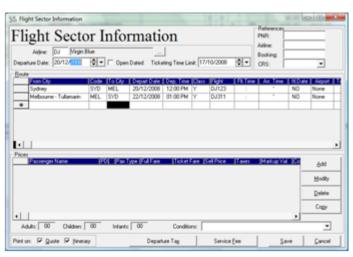
Cancel

VIRGIN BLUE BOOKINGS - PAID BY CLIENT/AGENCY CREDIT CARDOR ON ACCOUNT

Example 11: Virgin Blue Bookings

Airline bookings made outside of any reservation system need to be manually entered in Travel Services. This is done in the 'Air Booking' Window.

- Enter Airline Code
- Enter Departure Date
- Enter departure point 'CODE' (eg SYD)
- Enter 'To City' code for 'destination'
- Repeat for additional flight sectors
- Other information such as Departure Times, Flight numbers etc are optional.



This is how Virgin Blue <u>may</u> reflect their pricing:

The GST Inclusive BASE airfare is commissionable so we must add 10% GST to the Base Airfare. Take this amount away from the total and any leftover amount is considered non-commissionable 'taxes'.

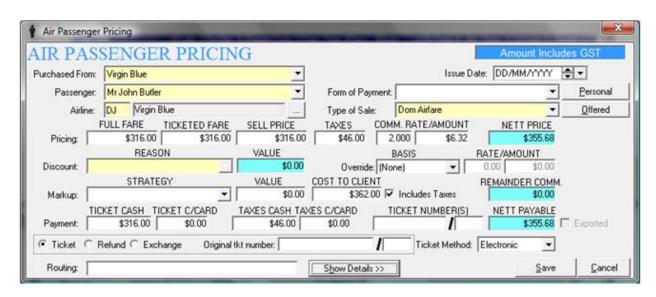


Anything other than the BASE FARE &

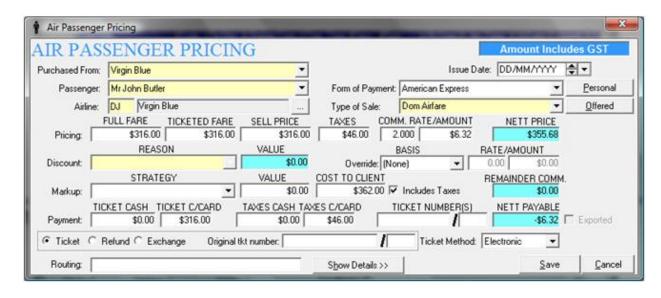
associated GST (10%) is considered to be a tax and for this reason these values are non-commissionable.

WORK OUT TRAVELOG PRICING USING THE FOLLOWING THEORY:

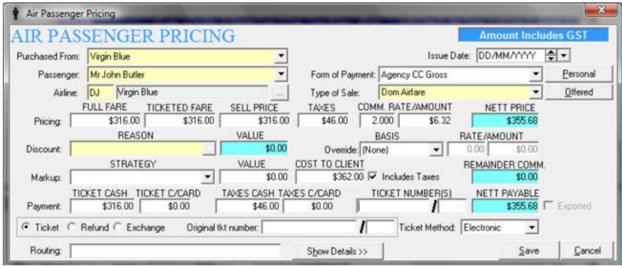
Base Fare + 10% = Full Fare, Ticketed Fare, Sell Price \$287.28 + (10% GST) \$28.72 = \$316.00 (GST Inclusive BASE Airfare) GST Inclusive Base Fare MINUS the Total = Taxes (\$316.00 - \$362.00) = \$46.00 (GST Inclusive Taxes)



When using a Client's Credit Card – Commission is due from Virgin Blue



When using an Agency Credit Card to process tickets through Virgin Blue



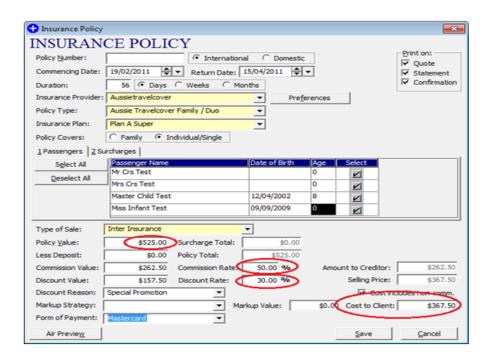
PLEASE CHECK YOUR COMMISSION LEVEL WITH THE AGENCY MANAGER. FOR FURTHER CLARIFICATION OF ANY GST PAYABLE TO THE ATO WE SUGGEST YOU CONTACT THE VIRGIN BLUE ACCOUNTS DEPARTMENT OR YOUR OWN DJ SALES REPRESENTATIVE.

DISCOUNTING INSURANCE PAID DIRECT VIA CLIENT/AGENCY CREDIT CARD

Example 12: Discounting Insurance Paid Direct with Credit Card

When making payment direct to an Insurance Provider with a client's credit card, consultants will need to manually adjust the Credit Card values in the 'Pay Supplier' Window. If you have found an error with entries when reconciling the monthly supplier return, it is imperative for the original entry to be reversed first before following the below instructions.

Fill out the Insurance pricing window to reflect any Policy, Commission and Discount values. The example included below is an Insurance Policy of \$525 with a 50% commission and a 30% discount to client (\$157.50). The client cost is \$367.50.



NOTE: Any Credit Card surcharge applied by the supplier should be entered in the 'Surcharge' Tab and these values would normally be non-commissionable however we suggest you confirm this with your own Insurance Provider(s).

When the discounted Credit Card payment is charged by the supplier, consultants will need to manually change the amount being recorded against the Credit Card within the 'Pay Supplier' Window. This then reflects the exact value being charged direct. To change this value, simply click twice into the 'C/Card Amt' field and change value.



The consultant should then see correct commission due from the Insurance Provider captured in the 'Amt to Pay' field. Example 50% commission of \$262.50 LESS the 30% Discount (\$157.50) = \$105 commission due to agency.

EXAMPLES ON THE LOADING OF AIRFARE PRICING

Example 13: Loading Airfare Pricing

TWO SAMPLE WAYS OF LOADING PRICING INTO TRAVEL SERVICES FILES FOR ACCOUNTING:

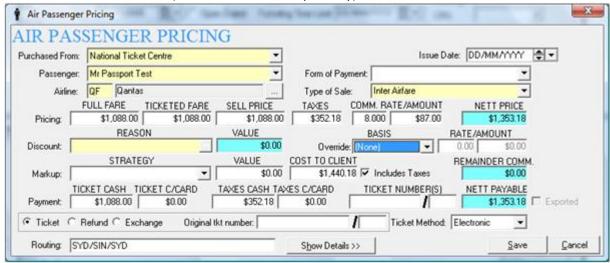
The first way is to enter the **GROSS** plus **TAX** less **COMMISSION** to get to the correct NETT

GROSS - \$1088.00

TAXES - \$352.18 (entered separately)

COMM - \$87.00

COST TO CLIENT = \$1440.18 (Service Fee Shown separately)



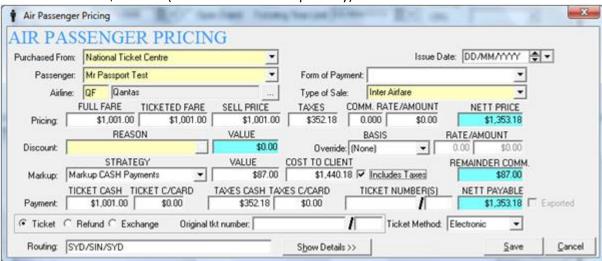
The second way is to enter the **NETT** plus **TAX** with a **MARKUP** to get correct **COST TO CLIENT**

NETT: \$1001 (\$1088.00 less COMMISSION \$87.00)

TAXES - \$352.18 (entered separately)

MARKUP - \$87.00

COST TO CLIENT = \$1440.18 (Service Fee Shown separately)

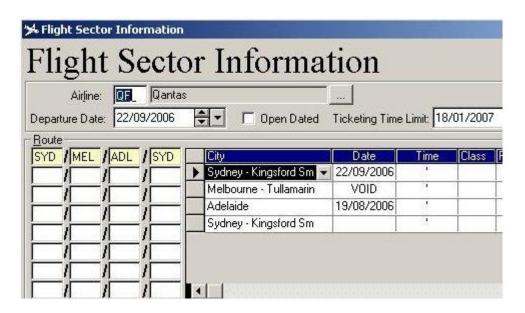


NOTE: You could also include the Service Fee amount in with the Mark-up Value to 'hide' any fees...

ENTERING ARNK AIR SECTORS

Example 14: Entering ARNK (Surface Sector) Segments

ARNK or Surface Sectors can be manually entered in the Travel Services Air Pricing Window by Typing in the Full Routing and manually adding the word VOID into the relevant sector's date field:



When printing Client Documentation this should then appear as follows:

FLIGHT DETAILS

SYDNEY - KINGSFORD SMITH to MELBOURNE - TULLAMARINE on Qantas Flight Departing Friday 22 Sep 2006

MELBOURNE - TULLAMARINE to ADELAIDE
Own Arrangements

ADELAIDE to SYDNEY - KINGSFORD SMITH on Qantas Flight Departing Saturday 19 Aug 2006

No index entries found.